



**FRANCHISE DISCLOSURE DOCUMENT**

**ABS FRANCHISE SERVICES, INC**

A California corporation  
 275 3<sup>rd</sup> Avenue  
 Chula Vista California 91910  
 619 585 9011  
[www.franchise.ABetterSolution.com](http://www.franchise.ABetterSolution.com)

You will operate an agency that markets and provides supplemental non-medical and companion care to clients within their homes and to clients who are in assisted living or nursing facilities operating under the A Better Solution in Home Care Brand and using the A Better Solution in Home Care System

The total estimated required initial investment to begin operation of A Better Solution Inc franchised business ranges from ~~\$70,590.00~~ \$47,790.00 to \$131,990.00 This includes \$42,750 which must be paid to the franchisor or an affiliate

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you can sign a binding agreement with or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, that no government agency has verified the information contained in this document**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats contact the Franchise Administration Department at 275 3<sup>rd</sup> Avenue Chula Vista Ca 91910 (619)585-9011

The terms of your Franchise Agreement will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully including the attachments. Show your contract and this disclosure document to an advisor like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising such as "A Consumer's Guide to Buying a Franchise" which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW Washington DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agency about them.

ISSUANCE DATE April 21 2015 as amended May 11 2015

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The following states require that the Franchise Disclosure Document be registered or filed with the state or be exempt from registration California Hawaii Illinois Indiana Maryland Michigan Minnesota New York North Dakota Rhode Island South Dakota Virginia Washington and Wisconsin

This Franchise Disclosure Document is registered or on file in the following states having franchise registration and disclosure laws with the following effective dates

State	Effective Date	State	Effective Date
California	<u>April 27, 2015 as amended</u> 2015	New York	Not Registered
Hawaii	Not Registered	North Dakota	Not Registered
Illinois	Not Registered	Rhode Island	Not Registered
Indiana	Not Registered	South Dakota	Not Registered
Maryland	Not Registered	Virginia	Not Registered
Michigan	Not Registered	Washington	Not Registered
Minnesota	Not Registered	Wisconsin	Not Registered

In all the other states the effective date of this disclosure document is the issuance date of April 21 2015, as amended May 11, 2015

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particular permit or license. You should consult with your attorney and investigate whether there will be other laws or regulations in your state that are specific to the services offered by A Better Solution in Home Care businesses and that may apply to the Licensed Business or its employees. You should also consider the effect of these laws and regulations and your cost of compliance.

## Item 2 Business Experience

### CEO, Founder & Director of Franchise Marketing and Sales - Lillia Smith-Pratt

Lillia Smith-Pratt founded ABS Franchise Services Inc in November 2014. She currently serves as our CEO & Director of Franchise Marketing and Sales. From March 2000 through the present, Lillia Smith-Pratt has also served as CEO and President of A Better Solution in Home Care, Inc, a home care agency located in Chula Vista, CA, which she founded. Ms. Smith-Pratt has also been CEO, Founder, and Director of CHC since November 2010.

## Item 3 Litigation

No litigation is required to be disclosed in this Item.

## Item 4 Bankruptcy

No bankruptcy information is required to be disclosed in this Item.

## Item 5 Initial Fee

### Initial Fee

You must pay a non-refundable initial franchise fee of \$42,750.00 ("Initial Franchise Fee"). ~~The Initial Franchisee, except that the Initial Franchise Fee will be \$19,950.00 for each of the first 15 franchisees that sign a Franchise Agreement and open a Licensed Business. The Initial Franchise Fee~~ is payable in one lump-sum immediately available funds upon your signing of the Franchise Agreement and is deemed fully earned by us upon receipt. The Initial Franchise Fee is uniformly imposed in this state and not refundable, except as outlined below.

We offer a \$2,500 discount on the initial franchise fee to individuals who identify themselves to us at any Franchise Expo where we are promoting the "A Better Solution in Home Care" brand and obtain our franchise disclosure document at that Expo.

We also offer a \$2,500 discount on the initial franchise fee to franchisees who sign and deliver the Franchise Agreement within 60 days of completing their franchise applications.

We offer a \$5,000 discount on the initial fee for qualified Veterans of the U.S. Armed Forces. In order to qualify, you must, among other business requirements, have received an Honorable Discharge and must own at least 50% of the franchised business. You must advise us of your Veteran status (and provide evidence of qualification) before signing your Franchise Agreement.

### Refund of Initial Franchise Fee

Should we determine, in our sole opinion, that you did not successfully complete our training program within 6 months following the date of your Franchise Agreement, we may terminate your Franchise Agreement and refund the Initial Franchise Fee, less any and all costs to our company associated with your application, approval, training, and general support between the time of your application and the termination of this agreement.

## Item 6 Other Fees

1 Type of fee	Amount	Due Date	Remarks
Royalty Fee	4% of Gross	Payable <u>starting</u>	See Note A

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This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/a-better-solution-in-home-care>