

## A.C.E. JANITORIAL FRANCHISING, LLC

1320 Arrow Point Drive, Ste. 501-90 Cedar Park, TX 78613 ACE-Franchising.com (916) 961-8238



## CALIFORNIA FRANCHISE DISCLOSURE DOCUMENT

June 20, 2019



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A.C.E. JANITORIAL FRANCHISING, LLC (A Texas Limited Liability Company) 1320 Arrow Point Drive, Ste. 501-90 Cedar Park, TX 78613 (916) 961-8238 AdamSterio@ACE-Franchising.com ACE-Franchising.com



The franchise described is known as "A.C.E. Janitorial". A.C.E. Janitorial"). A.C.E. Janitorial is involved in the business of the sale and service of franchises that provide efficient building cleaning and janitorial services. A.C.E. Janitorial Franchisees provide efficient building cleaning and janitorial services to client centric specifications.

The total investment necessary to begin operation of an A.C.E. Janitorial Single Unit franchised business is \$28,745.00 to \$91,795.00. This includes an Initial Fee of \$15,500.00 and the opening inventory package amount of \$1,995.00 to secure Your chosen Territory. This includes a Ten Thousand Dollars (\$10,000.00) Preliminary Agreement Fee that must be paid to Us.

The total investment necessary to begin operation of an A.C.E. Janitorial Area Development franchise business is \$98,495.00 and \$161,545.00. If You should choose to become a Developer then You will prepay for a 10 Pack at the following rate; the first unit's Initial Fee is set at \$15,500.00 and Nine (9) additional Units will cost \$7,750.00, which is a 50% discount of the Initial Fee. This is due to Us at the time You sign the initial Franchise Agreement, which totals \$82,250.00, that must be paid to Us.

This Disclosure Document summarizes certain provisions of Your Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before You sign a binding agreement with, or make any payment to Us or an affiliate in connection with the proposed franchise sale. **Note however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive Your disclosure document in another format that is more convenient for You. To discuss the availability of disclosures in different formats, contact Adam Sterio at 1320 Arrow Point Drive, Ste. 501-90, Cedar Park, TX 78613, or email at AdamSterio@ACE-Franchising.com or telephone him at (916) 961-8238.

The terms of Your contract will govern Your franchise relationship. Do not rely on the Disclosure Document alone to understand Your contract. Read all of Your contract carefully. Show Your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help You make up Your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help You understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information.

There may also be laws on franchising in Your state. Ask Your state agencies about them.

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## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit B.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit A includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only A.C.E. business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be A.C.E. franchisee?	Item 20 or Exhibit B lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

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