



FRANCHISE DISCLOSURE DOCUMENT AAMCO TRANSMISSIONS, INC.

201 Gibraltar Road Horsham, PA 19044 Telephone: (610) 668-2900

Fax: (215) 956-0340 www.aamcotransmissions.com

<u>Franchise Business</u>: As a franchisee, you will operate a transmission and general automotive repair center under the name of AAMCO.

<u>Total Initial Investment</u>: The total investment necessary to begin operation of an AAMCO Center is from \$204,841 to \$260,361. This includes the following fees and other payments that you must make to us before you open your AAMCO Center:

mital Fee	Amount 35 and a second
Initial License Fee -	\$39,500
New franchisee for a location outside of New Jersey	
Initial License Fee	\$44,500 (may be eligible for \$5,000 credit)
New franchisee for a location in New Jersey	
Grand Opening Operations Development (GOOD)	\$10,000
Program	
DirecTech	\$1,695 (License Fee including first year support
·	thereafter; \$177/year annual data update
FOCUS GOLD	\$2,499 (License Fee); \$719.95/year after first year
Interior Design Package	\$4,500 - \$5,500
Exterior Design Package	\$4,000 - \$10,000
Security Deposit	\$5,000

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Matthew Wright, AAMCO Transmissions, Inc., 201 Gibraltar Road, Horsham, PA 19044 (telephone: 610-668-2900; fax: 610-471-0442; e-mail mwright@aamco.com).

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or



by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date:

May 15, 2008.



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with acstate is franchise administrator before offering or selling in your state. REGISTRATION DIFICATION FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit E** for information about any franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT PERMITS THE FRANCHISEE TO SUE OR TO ARBITRATE WITH AAMCO ONLY IN PENNSYLVANIA. OUT-OF-STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT. IT MAY ALSO COST MORE TO SUE OR TO ARBITRATE WITH AAMCO IN PENNSYLVANIA THAN IN YOUR HOME STATE
- 2. THE FRANCHISE AGREEMENT STATES THAT PENNSYLVANIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THE FRANCHISE AGREEMENT STATES THAT YOU AND AAMCO WAIVE TRIAL BY JURY IN ANY ACTION UNDER THE FRANCHISE AGREEMENT.
- 4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

STATE EFFECTIVE DATES: See the next page for state effective dates.

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