

## FRANCHISE DISCLOSURE DOCUMENT



ActivStars Franchising, LLC Arizona Limited Liability Company 16451 N. 90<sup>th</sup> St. Scottsdale, Arizona 85260

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ActivStars Franchising, LLC offers franchises to operate a business that offers instructional classes to youth in the areas of sports and the arts from rented facilities such as schools, churches and community centers and sells related merchandise.

The total investment necessary to begin operation of an ActivStars franchise ranges from \$71,000 to \$87,000. This includes \$20,000 that must be paid to us (\$5,000 for the initial franchise fee and \$15,000 for initial inventory).

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document**.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (the "FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## **State Cover Page**

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in <u>EXHIBIT "A"</u> for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES THAT ALL DISAGREEMENTS BE SETTLED BY MEDIATION OR LITIGATION IN MARICOPA COUNTY, ARIZONA. OUT-OF-STATE MEDIATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO MEDIATE OR LITIGATE WITH US IN ARIZONA THAN IN YOUR HOME STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS. EVEN THOUGH THE FRANCHISE AGREEMENT PROVIDES THAT "HOME STATE" LAW APPLIES, LOCAL LAW MAY SUPERSEDE IT IN YOUR STATE. PLEASE REFER TO ANY STATE-SPECIFIC ADDENDUM THAT MAY BE ATTACHED TO THIS DISCLOSURE DOCUMENT FOR DETAILS.
- 3. THIS FRANCHISE HAS LIMITED FINANCIAL RESOURCES WHICH MIGHT NOT BE ADEQAUTE TO FUND THE FRANCHISOR'S PRE-OPENING OBLIGATIONS TO EACH FRANCHISEE.
- 4. SINCE THE FRANCHISOR HAS LIMITED FINANCIAL RESOURCES, THE INITIAL FRANCHISE FEE AND OTHER INITIAL PAYMENTS OWED BY FRANCHISES TO THE FRANCHISOR WILL BE DEFERRED UNTIL THE FRANCHISOR HAS COMPLETED ITS PRE-OPENING OBLIGATIONS UNDER THE FRANCHISE AGREEMENT.
- 5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

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## TABLE OF CONTENTS

ITEM 1	FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES	1
ITEM 2	BUSINESS EXPERIENCE	2
ITEM 3	LITIGATION	2
ITEM 4	BANKRUPTCY	3
ITEM 5	INITIAL FEES	3
ITEM 6	OTHER FEES	
	ESTIMATED INITIAL INVESTMENT	
ITEM 8	RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES	6
ITEM 9	FRANCHISEE'S OBLIGATIONS	7
	FINANCING	8
ITEM 11	FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND	
	TRAINING	
	TERRITORY	
	TRADEMARKS	
	PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION	
ITEM 15	OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCH	
	BUSINESS	
	RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL	
	RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION	
	PUBLIC FIGURES	
	FINANCIAL PERFORMANCE REPRESENTATIONS	
	OUTLETS AND FRANCHISEE INFORMATION	
	FINANCIAL STATEMENTS	
	CONTRACTS	
ITEM 23	RECEIPT	19
EXHIBIT "A		
EXHIBIT "E		
EXHIBIT "C		
EXHIBIT "I	D" TABLE OF CONTENTS OF OPERATING MANUALS	
EXHIBIT "E	E" LIST OF FRANCHISEES	
EXHIBIT "F	FINANCIAL STATEMENTS FOR ACTIVSTARS FRANCHISING	, LLC
EXHIBIT "C	FRANCHISEE DISCLOSURE QUESTIONNAIRE	
EXHIBIT "H	· ·	
EXHIBIT "I	" RECEIPTS	

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