









ANNEX BRANDS, INC.

RETAIL CENTER

UNIT FRANCHISE DISCLOSURE DOCUMENT



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FRANCHISE DISCLOSURE DOCUMENT (RETAIL CENTERS)



ANNEX BRANDS, INC. A California Corporation 7580 Metropolitan Drive, Suite 200 San Diego, CA 92108 800-456-1525 info@annexbrands.com www.annexbrands.com

As a standard or express retail center franchisee, you will sell business support, mailbox, postal, printing, copying, packaging, shipping, office supply, passport photo, notary and related products and services. As a copy retail center franchisee, you will sell business support, postal, packaging, shipping, office supply, personalized mailing, direct mail, digital printing, copying, offset printing, large-format printing, binding, finishing, graphic design and related products and services.

The total investments and payments to us necessary to begin operation of the different types of retail centers are shown in the table below:

		Range of Payments
Type of Retail Center	Total Investment Range	To Us
Retail Center-Standard	\$138,800 - \$204,950	\$58,525 - \$86,700
Retail Center–Standard Conversion	\$51,475 - \$163,975	\$30,250 - \$66,725
Retail Center-Express	\$64,525 to \$150,075	\$42,725 - \$56,725
Retail Center-Copy	\$241,950 - \$391,450	\$41,725 - \$89,200
Retail Center-Copy Conversion	\$88,475 - \$306,075	\$31,750 - \$ 71,225

The initial payments to us may be lower if you qualify for the 20% VetFran discount and if we offer you a special venue program or special conversion program to convert your independent qualified existing business to one of our retail centers – see Item 5.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact Mary Ann Canup at 7580 Metropolitan Drive, Suite 200, San Diego, CA 92108, (800) 456-1525, or mcanup@annexbrands.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "<u>A Consumer's Guide to Buying a Franchise</u>," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for

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