



FRANCHISE DISCLOSURE DOCUMENT

A.A.K. LEARNING CENTERS, LLC

an Ohio limited liability company 7015 Yankee Road Liberty Township, Ohio 45044 (513) 463-0222 jkaiser@aaklakota.com www.allaboutkidslc.com

An All About Kids franchise operates a child care and development facility. The total investment necessary to begin operation of an All About Kids franchise ranges from \$2,538,000 to \$3,234,500 if you purchase property for the franchise and a range of \$685,499 to \$796,999 if you lease a Center for the franchise. This includes \$1,423,500 to \$1,660,000 that must be paid to the franchisor or an affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Jim Kaiser at 7015 Yankee Road, Liberty Township, Ohio, 45044 and (513) 463-0222.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

ISSUANCE DATE: April 26, 2012



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A.A.K. LEARNING CENTERS, LLC

Item 1. THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

<u>The Franchisor, Business Form, Names, Address.</u> In order to make this disclosure document easier to understand, "All About Kids" or "we" means the franchisor, A.A.K. Learning Centers, LLC. "You" means the person, corporation, partnership, or other entity that buys the franchise. If the franchise is purchased by a corporation, partnership or limited liability company, certain provisions of the franchise agreement will also apply to the owners and will be noted.

All About Kids is an Ohio limited liability company that was organized on April 3, 2008. Our principal business address is 7015 Yankee Road, Liberty Township, Ohio, 45044. We do business under the name ALL ABOUT KIDS CHILDCARE AND LEARNING CENTERS. Our agents for service of process are listed in Exhibit L.

Our Business Activities and the Franchises to be Offered in this State. We offer franchises to operate a child care and child development facility (a "Center") under the trade name ALL ABOUT KIDS CHILDCARE AND LEARNING CENTER. As an All About Kids franchisee, you will provide learning programs, full-time day care and after-school care to children between the ages of 6 weeks and 12 years. Your typical clients will be parents who, for employment or other reasons, need child care services during normal business hours. All About Kids Centers are open year-round, typically between the hours of 6:30 a.m. to 6:30 p.m., Monday through Friday. The market for child care services is well-established and continues to grow as the number of two-income and single-parent families increases. You will compete with other child care facilities in the same geographic area, including those that may be franchised by other national franchise companies. You must be prepared to follow all of our standards and specifications for the appearance of the Center and the quality of the services you will provide. We will train you to operate the franchised business. Although not required, prior experience in teaching, child care or child development is helpful.

All About Kids was formed solely for the purpose of selling and supporting All About Kids franchises. We have offered franchises of this type since June 2008. We have no other business activities. We have never operated any franchises, although three of our affiliates have operated child care facilities substantially similar to an All About Kids franchise: T & J Kaiser Group, LLC has operated a Center in Liberty Township, Ohio since August 2005; ANK Kaiser Group, LLC has operated a Center in Union, Kentucky since September 2007; and ALK Kaiser Group, LLC has operated a Center in Mason, Ohio since November 2009. All three companies are owned by our founder and Managing Member, Jim Kaiser. We have never offered franchises in any other business.

Industry Regulations. Your Center must be licensed under the laws of the state in which it is located—every state requires a license to operate a child care center. The licensing requirements will vary from one state to another, but common requirements include a background check of the Center's owners, officers and employees, and compliance with regulations relating to the dimensions and condition of the building and equipment, health, fire and safety standards, playground dimensions, staff qualifications, staff-to-child ratios, recordkeeping, curriculum, diet and food preparation, and limits on the number of children the facility will accommodate. You also must obtain a food service license or permit. You will be responsible for investigating and complying with all the licensing requirements that apply in your state. You will also be responsible for complying with employment, workers'

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