

**ALL ABOUT PEOPLE®  
FRANCHISE DISCLOSURE DOCUMENT**



**All About People Franchise Services, LLC  
An Arizona Limited Liability Company  
2141 E. Camelback Road, Suite 105  
Phoenix, AZ 85016 (602)-955-1212  
[www.allaboutpeople.net](http://www.allaboutpeople.net)  
[franchiseservices@allaboutpeople.net](mailto:franchiseservices@allaboutpeople.net)**

Power Up Your **Success**.

Power Up Your **Life**™

All About People Franchise Services, LLC offers individual franchises for the operation of ALL ABOUT PEOPLE® businesses (“Businesses”) that operate a recruiting and staffing business that provides, among other services, contract, contract-to-hire, temporary, temporary-to-hire, direct hire, executive search placement and other staffing talent acquisition services.

The total investment necessary to begin operation of an ALL ABOUT PEOPLE® Business is from ~~\$204,500~~\$274,000 to \$228,050\$297,550. This includes ~~\$75~~\$78,000 to \$79,000 that must be paid to us or our affiliates.

~~We also offer qualified parties the right to open and operate an ALL ABOUT PEOPLE® Business in multiple territories in accordance with the terms of our multi-territory agreement. The total investment necessary to begin operations under a multi-territory agreement will depend on the number of territories you will be operating in. By way of example, the total investment necessary to begin operations under a multi-territory agreement for the right to open and operate an ALL ABOUT PEOPLE® business in three territories ranges from \$255,500 to \$279,050, which includes \$126,000, that must be paid to us or our affiliates. This estimate includes the appropriate multi-territory fee you must pay to us upon execution of the multi-territory agreement, as well as the total estimated initial investment to open and commence operations of your ALL ABOUT PEOPLE® business.~~

This disclosure document summarizes certain provisions of your franchise agreement, ~~multi-territory agreement~~, and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Charles Mitchell at All About People Franchise Services, LLC, 2141 E. Camelback Rd., Suite 105, Phoenix, AZ 85016, (602) 955-1212.

The terms of your contract will govern your franchise relationship. Don’t rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “[A Consumer’s Guide to Buying a Franchise](#),” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March ~~26, 2015~~, as amended ~~April 8, 2015~~31, 2016

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT ~~IS CORRECT~~.

Call the state franchise administrator listed in **Exhibit ED** for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT ~~AND MULTI TERRITORY AGREEMENT~~ REQUIREREQUIRES YOU TO RESOLVE DISPUTES WITH US BY NON-BINDING MEDIATION AND LITIGATION ONLY IN ARIZONA. OUT-OF-STATE NON-BINDING MEDIATION AND LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO LITIGATE WITH US IN ARIZONA THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT ~~AND MULTI TERRITORY AGREEMENT STATE~~STATES THAT ARIZONA LAW GOVERNS EACH AGREEMENT, AND ARIZONA LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS YOUR STATE'S LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. ~~3.~~ THE FRANCHISOR HAS MINIMUM PERFORMANCE REQUIREMENTS THAT YOU MUST MAINTAIN. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
4. WE WERE FORMED ON AUGUST 26, 2013 AND HAVE A BRIEF OPERATING HISTORY. THEREFORE, THERE IS ONLY A BRIEF OPERATING HISTORY TO ASSIST YOU IN JUDGING WHETHER OR NOT TO MAKE THIS INVESTMENT. YOU MAY WANT TO CONSIDER THIS WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
5. THE FRANCHISEE WILL BE REQUIRED TO MAKE AN ESTIMATED INITIAL INVESTMENT RANGING FROM \$270,000 TO \$294,550. THIS AMOUNT EXCEEDS THE FRANCHISOR'S STOCKHOLDER'S EQUITY AS OF DECEMBER 31, 2015, WHICH IS (\$41,472).
6. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more **FRANCHISE BROKERS** or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of this franchise.

Effective Date: See the next page for state effective dates

### STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

CALIFORNIA	Pending Registration
FLORIDA	Effective
HAWAII	Not Registered
ILLINOIS	<del>March 31, 2015, as amended</del> <u>Pending Registration</u>
INDIANA	<del>March 31, 2015</del> <u>Pending Registration</u>
KENTUCKY	Effective
MARYLAND	Pending Registration
MICHIGAN	Effective
MINNESOTA	Pending Registration
NEBRASKA	Effective
NEW YORK	Pending Registration
NORTH DAKOTA	Pending Registration
RHODE ISLAND	Pending Registration
SOUTH DAKOTA	Pending Registration
TEXAS	Effective
UTAH	Pending Registration
VIRGINIA	Pending Registration
WASHINGTON	Pending Registration
WISCONSIN	Pending Registration

In all the other states, the effective date of this Franchise Disclosure Document is the issuance date of March ~~26, 2015, as amended April 8, 2015~~31, 2016.

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