

## FRANCHISE DISCLOSURE DOCUMENT

American Express Travel Related Services Company, Inc.  
200 Vesey Street  
New York, NY 10285  
212-640-2000  
[www.AmericanExpress.com](http://www.AmericanExpress.com)



The franchisee will offer limited American Express Travel services in conjunction with its independently owned and operated travel business.

The total investment necessary to begin operation of the franchise business is \$30,000 to \$50,000. This includes \$30,000 to \$35,000 that must be paid to us or our affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer and/or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 31, 2018  
(See State Cover Page for state effective dates.)

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE REPRESENTATIVE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY MEDIATION, ARBITRATION, AND LITIGATION ONLY IN NEW YORK. OUT-OF-STATE MEDIATION, ARBITRATION, OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO MEDIATE, ARBITRATE, OR LITIGATE WITH US IN NEW YORK THAN IN YOUR OWN STATE.

2. THE REPRESENTATIVE AGREEMENT STATES THAT NEW YORK LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

3. YOU WILL NOT RECEIVE AN EXCLUSIVE TERRITORY. WE MAY ESTABLISH OTHER FRANCHISED OR COMPANY-OWNED OUTLETS AT ANY LOCATION THAT MAY COMPETE WITH YOUR FRANCHISED BUSINESS. WE MAY SELL THE SAME PRODUCTS AND SERVICES THROUGH OTHER CHANNELS OF DISTRIBUTION AND UNDER OTHER BRANDS AND TRADEMARKS THAT WE CONTROL.

4. THE REPRESENTATIVE AGREEMENT REQUIRES THAT YOUR IMMEDIATE FAMILY MEMBERS SIGN A CONFIDENTIALITY AND NONDISCLOSURE AGREEMENT. THIS REQUIREMENT MAY PLACE PERSONAL AND MARITAL ASSETS OF YOU AND YOUR FAMILY MEMBERS AT RISK.

5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

(See the following page for state effective dates.)

**State Effective Dates:**

<b>STATE</b>	<b>EFFECTIVE DATE</b>
California	December 22, 2017
Florida	
Hawaii	
Illinois	March 31, 2018 (exempt)
Indiana	March 31, 2018 (exempt)
Kentucky	April 19, 2016
Maryland	
Michigan	
Minnesota	
Nebraska	April 14, 2016
New York	March 31, 2018 (exempt)
North Dakota	
Rhode Island	
South Dakota	
Texas	April 14, 2016
Utah	
Virginia	
Washington	
Wisconsin	

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