

FRANCHISE DISCLOSURE DOCUMENT
(Non-Registration and Registration States)

(~~Single and~~ Satellite Units and Multi-Unit Development)

~~2017~~
2018



Any Test Franchising, Inc.

5815 Windward Parkway, Suite 205
Alpharetta, GA 30005



FRANCHISE DISCLOSURE DOCUMENT

ANY TEST FRANCHISING, INC.

A Georgia corporation
5815 Windward Parkway, Suite 205
Alpharetta, GA 30005
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Any Test Franchising, Inc. (“ANY LAB TEST NOW®”) offers ~~franchises~~ franchisees the opportunity, consistent with state and federal law, to operate a business which specializes in the collection of blood, urine or other human specimens for analysis and to administer the administration of therapeutic injections and immunizations under the trade name ANY LAB TEST NOW®.

The total investment necessary to begin operation of an ANY LAB TEST NOW® franchised Stand-Alone business is ~~\$103,113,100~~ \$143,100 to ~~\$179,194,600~~ \$234,600 which includes \$40,000 that must be paid to the franchisor. The total investment necessary to begin operation of an ANY LAB TEST NOW® franchised Satellite business is \$36,100 to ~~\$90,100,600~~ \$111,850, which includes \$15,000 that must be paid to the franchisor.

The total investment necessary to begin operation of an ANY LAB TEST NOW® Multi-Unit Developer Stand-Alone franchised business is between \$143,100 and \$234,600, which includes \$70,000 that must be paid to the franchisor. The total investment necessary to begin operation of an ANY LAB TEST NOW® Multi-Unit Developer Satellite franchised business is between \$47,350 and \$111,850, which includes \$26,250 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with; or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Clarissa Bradstock, 5815 Windward Parkway, Suite 205, Alpharetta, GA 30005; and (800) 384-4567.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as *"A Consumer's Guide to Buying a Franchise,"* which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit D for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS OR MULTI-UNIT DEVELOPMENT DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISKS FACTORS before you buy this franchise:

1. THE FRANCHISE AND MULTI-UNIT DEVELOPMENT AGREEMENT REQUIRES YOU TO RESOLVE ANY DISPUTES WITH US BY ~~LITIGATION~~, MANDATORY FACE-TO-FACE NEGOTIATION, AND ARBITRATION ONLY IN GEORGIA. OUT OF STATE ~~LITIGATION~~, FACE-TO-FACE NEGOTIATION AND ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ~~LITIGATE~~, NEGOTIATE, AND/OR ARBITRATE WITH US IN GEORGIA THAN IN YOUR OWN STATE.

2. THE FRANCHISE AGREEMENT STATES AND THE MULTI-UNIT DEVELOPMENT AGREEMENT STATE THAT GEORGIA LAW GOVERNS THESE AGREEMENTS AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

~~3. THE FRANCHISOR REQUIRES THAT SPOUSES OF THE FRANCHISEE, WHO MAY NOT BE INVOLVED IN THE FRANCHISE BUSINESS, MUST BE BOUND TO THE FRANCHISE AGREEMENT AND PERSONAL GUARANTEE, PLACING THEIR PERSONAL ASSETS AT RISK.~~

4.3. THE FRANCHISEE MUST PAY A MINIMUM MONTHLY ROYALTY FEE EVEN IF THE RELATED LEVEL OR REVENUE HAS NOT BEEN GENERATED. FAILURE TO PAY THE MINIMUM MONTHLY ROYALTY MAY RESULT IN TERMINATION OF THE FRANCHISE AGREEMENT.

5.4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise

Effective Date: See the next page for state effective dates.

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