

2020 – 2021

FRANCHISE DISCLOSURE DOCUMENT



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Aqua-Tots Swim School Holding LLC
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Aqua-Tots Swim School Holding LLC (“Aqua-Tots Swim Schools”) offers franchises for the operation of a swim instruction school that offers small group and private swim instruction and lessons and pool parties to the general public using our proven business models designed by Aqua-Tots Swim Schools under the trade name Aqua-Tots Swim Schools. We offer 2 purchase options: 1) a Single Unit Franchise or 2) a Multi-Unit Development Agreement, under which you must open a minimum of two (2) locations within a specified period of time.

The total investment necessary to begin operation of a single unit Aqua-Tots Swim School is \$502,095 to \$1,150,237. This includes between \$40,638 and \$40,957 that must be paid to the franchisor or its affiliate.

The total investment necessary to begin operation of a Multi-Unit Development Agreement (MUDA) for two (2) Aqua-Tots Swim School Outlets is \$517,095 to \$1,165,237. This includes between \$55,638 and \$55,957 that must be paid to the franchisor or its affiliate. You must purchase a minimum of 2 Units under the MUDA. The MUDA fee for each additional Unit is \$30,000 with 50%, i.e., \$15,000 per additional Unit, due at the time of signing the Multi-Unit Development Agreement.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Paul Preston, Aqua-Tots Swim School Holding LLC, 1110 S. Greenfield Rd., Suite 201 Mesa, Arizona 85206; and Phone: (480) 621-3226.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit B includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Aqua-Tots business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be an Aqua-Tots franchisee?	Item 20 lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

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