

**Aroma Joe's****DISCLOSURE DOCUMENT**

Aroma Joe's Franchising, LLC  
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**FRANCHISE DISCLOSURE DOCUMENT**

You will offer specialty coffee, espresso, tea, [energy drinks](#), and other beverages, pastries, donuts, muffins, and other baked food items from a full service coffee shop and/or drive-thru kiosk.

The initial franchise fee is \$15,000. The initial franchise fee for additional franchises may be lower if you qualify. The total investment necessary to begin operation of an AROMA JOE'S® coffee shop/[drive-thru kiosk](#) franchise is estimated to be from \$178,150 to ~~\$562,000~~ [567,000](#). This sum includes an estimated \$9,426 to ~~\$36,270~~ [41,270](#) that must be paid to us or our affiliate.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss availability of the disclosure in different formats, contact Loren Goodridge at 352 Warren Ave., Portland, ME 04101 and (207) 553-2975.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW., Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agency listed in Exhibit D for more information.

Issued on: April 1, ~~2015~~ [2016](#)

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF THIS FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit D for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERMS EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION AND ONLY IN CONNECTICUT. IF A COURT DETERMINES THE ARBITRATION CLAUSE IS NOT ENFORCEABLE, THE FRANCHISE AGREEMENT PERMITS YOU TO SUE US ONLY IN CONNECTICUT. OUT OF STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US IN CONNECTICUT THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT CONNECTICUT LAW GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THE FRANCHISEE WILL NOT BE GRANTED ANY EXCLUSIVE TERRITORY.
4. WE AND OUR AFFILIATES MAY ESTABLISH OTHER COMPANY OWNED AND FRANCHISE OUTLETS AND MAY SELL OR DISTRIBUTE ANY PRODUCT OR SERVICE TO THE GENERAL PUBLIC, UNDER THE SAME AND/OR DIFFERENT TRADEMARK, IN COMPETITION WITH THE FRANCHISE.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: \_\_\_\_\_

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#### EXHIBITS

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| <del>A-1</del> | Franchise Agreement  |
| A-1            | Franchise Disclosure Questionnaire   |
| A-2            | Specific Location Rider  |
| <del>A-3</del> | <del>A-3</del> Direct Lease Rider  |
| <del>A-4</del> | <del>A-4</del> StatBridge® POS End User License Agreement  |
| <del>B-1</del> | <del>B-1</del> Audited Financial Statements for AJF for the Period of May 17, 2013 (inception) to December 31, <del>2014</del> <u>2015</u> |
| C              | Pre-Authorized Bank Form   |
| D              | State Agencies   |
| E              | Agents For Service of Process  |
| F              | Operations Manual – Table of Contents  |
| F-1            | Confidentiality Agreement for Disclosure of Operations Manual  |
| G              | AJF Franchisee Privacy Statement   |
| H              | Intent to <del>Sublicense H-1</del> — Sublicense   |
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| I              | Intent to Sublease   |
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| <del>J-1</del> | <del>J-1</del> Mutual Release for Transfers  |

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