

**FRANCHISE DISCLOSURE DOCUMENT**

Athena North America, LLC  
a Delaware Limited Liability Company

103 Carnegie Center, Suite 300  
Princeton, New Jersey 08540

Phone: (855) 422-6532

Website: [www.athenalearningcenters.com](http://www.athenalearningcenters.com)

DEPARTMENT OF CORPORATIONS  
RECEIVED LOS ANGELES OFFICE

MAY 07 2013

We offer a franchise to operate an after-school learning center that provides math, reading, and homework help programs using the Athena method of learning. Children are given the opportunity to attend Athena Centers usually two to three times per week.

The total investment necessary to begin operation of an Athena Learning Center is \$66,718 – 146,299. This includes \$25,000 that must be paid to us.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact us at 103 Carnegie Center, Suite 300, Princeton, NJ 08540, (855) 422-6532.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like an attorney or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as *A Consumer's Guide to Buying a Franchise*, which can help you understand how to use this disclosure document, is available from the Federal Trade Commission (FTC). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issued on **April 18, 2013**

Athena North America, LLC

FDD-April 2013

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state administrators listed in Exhibit A for information about the franchisor about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1 THE FRANCHISE AGREEMENT PROVIDES THAT DELAWARE LAW GOVERNS THE AGREEMENT AND DELAWARE LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 2 THE FRANCHISE AGREEMENT PERMITS YOU TO SUE ONLY IN NEW JERSEY. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO SUE ATHENA IN NEW JERSEY THAN IN YOUR HOME STATE.
- 3 YOU MUST PAY US MINIMUM ROYALTY FEES OF \$250 PER MONTH AFTER YOU BEGIN PRESALES, EVEN IF THE FRANCHISED BUSINESS HAS NO REVENUE. YOU MUST ALSO SPEND A MINIMUM OF \$1,500 PER MONTH ON LOCAL ADVERTISING. THESE MINIMUM MONTHLY FEES MAY INCREASE EVERY YEAR.
- 4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date

California: \_\_\_\_\_

Athena North America, LLC

FDD April 2013

**TABLE OF CONTENTS**

<b><u>ITEM</u></b>	<b><u>PAGE</u></b>
ITEM 1 THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES .....	1
ITEM 2 BUSINESS EXPERIENCE . . . . .	2
ITEM 3.....	2
LITIGATION .....	2
ITEM 4 BANKRUPTCY .....	2
ITEM 5 INITIAL FEES....	3
ITEM 6 OTHER FEES . . . . .	3
ITEM 7 ESTIMATED INITIAL INVESTMENT .....	6
ITEM 8 RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES .....	11
ITEM 9 FRANCHISEE'S OBLIGATIONS .....	12
ITEM 10 FINANCING . . . . .	14
ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING . . . . .	14
ITEM 12 TERRITORY .....	20
ITEM 13 TRADEMARKS . . . . .	21
ITEM 14 PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION .....	22
ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS . . . . .	23
ITEM 16 RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL ....	23
ITEM 17 RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION.....	24
ITEM 18 PUBLIC FIGURES.....	28
ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS ... ..	28
ITEM 20 OUTLETS AND FRANCHISEE INFORMATION.. . . . .	29
ITEM 21 FINANCIAL STATEMENTS .....	31
ITEM 22 CONTRACTS.....	32
ITEM 23 RECEIPTS . . . . .	32

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/athena-learning-centers>