



### BANDANA'S FRANCHISE SYSTEMS, LLC

16141 Swingley Ridge Road Suite #205 St. Louis, Missouri 63017 (636) 537-8200 www.bandanasbbq.com

## FRANCHISE DISCLOSURE DOCUMENT





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Bandana's Franchise Systems, LLC ("Bandana's") franchises authentic, Southern Style barbecue restaurants featuring genuine smoked barbecue. The franchisee will operate a full service restaurant serving hickory-smoked spareribs, pork, beef, turkey, chicken, barbeque sandwiches, potato salad, coleslaw, beans, desserts and other food and beverage items in a setting reminiscent of the "Old West" under the name Bandana's Bar-B-Q. The initial franchise fee is \$40,000 per unit. The estimated total initial investment for a newly developed Bandana's Bar-B-Q restaurant consists of various costs detailed in Item 7 of this Disclosure Document and ranges from \$391,200 to \$1,139,000. [1] If you sign an Area Development Agreement, the Development Fee is \$40,000.00 for the initial unit and \$10,000, multiplied by the number of additional Bandana's Bar-B-Q restaurants that you agree to develop.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW., Washington, D.D. 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them. A list of state administrators is contained in the State Agency Exhibit attached to this Disclosure Document as Exhibit A.

Certain states require franchisors to make additional disclosures related to the information contained in this Disclosure Document. These disclosures are contained in the State Specific Additional Disclosure Exhibit attached to this Disclosure Document as Exhibit J.

The issuance date of this Disclosure Document is April 1, 2012

<sup>&</sup>lt;sup>1[1]</sup> The estimated total initial investment includes, among other things, the estimated costs associated with operating a Bandana's Barbeque Restaurant for the first three months of operations.



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