

**FRANCHISE DISCLOSURE DOCUMENT****BARK BUSTERS NORTH AMERICA, LLC**

(a California Limited Liability Company)

Address: 1660 Hotel Circle North, Suite 302, San Diego, CA 92108

Ph: (858) 900-8517

[danny@barkbusters.com](mailto:danny@barkbusters.com)[www.barkbusters.com](http://www.barkbusters.com)

Bark Busters North America, LLC is offering franchises which enable franchisees to provide dog behavioral therapy, obedience training, dog bonding programs and other associated services as well as support services in the comfort of their customers' homes, to offer group obedience courses and puppy training at veterinary and pet store outlets and other approved areas, to sell certain pet care products, and to educate their customers regarding dog psychology, dog agility, scent discrimination, tracking and trick training, etc.

The total investment necessary to begin operation of a Bark Busters franchise is sixty-seven thousand seven hundred (\$67,700.00) dollars to ninety-four thousand five hundred (\$94,500.00) dollars including fifty-seven thousand (\$57,000.00) dollars that must be paid to the franchisor.

The disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least fourteen (14) days before you sign a binding agreement or make any payment in connection with the franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Danny Wilson by email at [danny@barkbusters.com](mailto:danny@barkbusters.com) or by phone at (858) 900-8517.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or your public library for sources of information.

There may also be laws on franchising in your state. Ask you state agency about them.

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling franchises in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit D** for information about the franchisor or about franchising in your state.

### **THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT**

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following **RISK FACTORS** before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN SAN DIEGO, CALIFORNIA, OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN SAN DIEGO, CALIFORNIA, THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. TERRITORY EXCLUSIVITY IS DEPENDENT ON MEETING THE SALES REQUIREMENTS BELOW. WE MAY TERMINATE THE FRANCHISE AGREEMENT IF YOU FAIL TO MAINTAIN MINIMUM SALES QUOTAS.

	Annual Qualifying Lessons	Gross Annual Revenue
Year 1	100	\$50,000.00
Year 2	110	\$75,000.00

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