

## FRANCHISE DISCLOSURE DOCUMENT BBDOTQ USA, INC.

a New Jersey corporation 2134 North Central Road Fort Lee, New Jersey 07024 201-461-4580 www.bbdotqchicken.com info@bbdotqusa.com



The franchise offered is for a quick service and express restaurant offering a menu specializing in fresh salads, premium sandwiches, chicken wings, grilled chicken, fried chicken proprietary sauces and spice mixes and sides such as calamari, waffle fries, and coleslaw, all under the name "bb.q Chicken" and operating using the franchisor's proprietary recipes, formulae, techniques, trade dress, trademarks and logos. A Mart is considered a Super Market or Super Shopping Center. If your restaurant is located in a Mart's food court, it will be an express restaurant.

The total investment necessary to begin operation of a bb.q Chicken quick service restaurant franchise is \$371,500 to \$785,500. This includes \$35,000 to \$45,000 which must be paid to the franchisor or its affiliate. The total investment necessary to begin operation of a bb.q Chicken express restaurant franchise is \$251,500 to \$490,500. This includes \$35,000 to \$45,000 which must be paid to the franchisor or its affiliate.

The total investment necessary to begin operation of a bb.q Chicken multi-unit operator business ranges from \$395,375 to 809,875 for a required minimum of three bb.q Chicken restaurants to be developed. This includes \$56,875 to \$66,875 that must be paid to the franchisor or its affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Hyongbong Kim at 2134 North Central Road, Fort Lee, New Jersey, 07024, and 201-461-4580.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC, 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.



There may also be laws on franchising in your state. Ask your state agencies about them.

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## **How to Use this Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information.

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about
	outlet sales, costs, profits or losses. You
	should also try to obtain this information
	from others, like current and former
	franchisees. You can find their names and
	contact information in Item 20 or Exhibit
	D.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to
	the franchisor or at the franchisor's
	direction. Item 7 lists the initial investment
	to open. Item 8 describes the suppliers you
	must use.
Does the franchisor have the financial	Item 21 or Exhibit A includes financial
ability to provide support to my	statements. Review these statements
business?	carefully.
Is the franchise system stable, growing	Item 20 summarizes the recent history of
or shrinking?	the number of company-owned and
	franchised outlets.
Will my business be the only bb.q	Item 12 and the "territory" provisions in the
Chicken business in my area?	franchise agreement and multi-unit
	operator agreement describe whether the
	franchisor and other franchisees can
Dearth from the control of the contr	compete with you.
Does the franchisor have a troubled legal	Items 3 and 4 tell you whether the
history?	franchisor or its management have been involved in material litigation or
	$\varepsilon$
What's it like to be a bha Chieken	bankruptcy proceedings.  Item 20 and Exhibit D list current and
What's it like to be a bb.q Chicken franchisee?	former franchisees. You can contact them
ii ancinsee;	to ask about their experiences.
What else should I know?	These questions are only a few things you
What case should I know.	should look for. Review all 23 Items and
	all Exhibits in this disclosure document to
	better understand this franchise
	opportunity. See the table of contents.
	opportunity. Dee the table of contents.