

FRANCHISE DISCLOSURE DOCUMENT



BCB Franchising, LLC
 A District of Columbia Limited Liability Company
 1213 U Street, NW
 Washington, D.C. 20009
 202-667-2367
 franchise@benschilibowl.com



The franchisee will operate a fast casual restaurant under the name “Ben’s Chili Bowl” (“Ben’s Chili Bowl Restaurant”) offering a limited menu of breakfast, lunch and dinner products and featuring chili, half-smokes, chili-dogs and chili-cheese fries as well as other menu items including hamburgers, veggie burgers, turkey burgers and breakfast egg dishes.

The total investment necessary to begin the operation of a Ben’s Chili Bowl Restaurant within a “traditional” location is \$423,000 to \$704,500. The total investment necessary to begin the operation of a Ben’s Chili Bowl Restaurant within an airport location is \$363,500 to \$969,500. This includes \$30,000 that must be paid to us. The total investment necessary to begin the operation of a Ben’s Chili Bowl Restaurant within a stadium is \$172,000 to \$277,000. This includes \$30,000 that must be paid to us.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or our affiliates in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Kamal Ben Ali at 1213 U Street, NW Washington, D.C. 20009 and (202) 667-2367.

The terms of your franchise agreement will govern your franchise relationship. Don’t rely on the disclosure document alone to understand your franchise agreement. Read all of your franchise agreement carefully. Show your franchise agreement and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC by calling 1-877-FTC-HELP or writing the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 11, 2014

STATE COVER PAGE

Your state may have a franchise law that requires us to register or file with a state administrator before offering or selling franchises in your state. REGISTRATION OF THIS FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state administrators listed in Exhibit A of this disclosure document or your public library for sources of information about us or franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT PERMITS YOU TO MEDIATE AND FILE SUIT AGAINST US ONLY WHERE OUR PRINCIPAL OFFICES ARE LOCATED, WHICH CURRENTLY IS THE DISTRICT OF COLUMBIA. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT ALSO MAY COST YOU MORE TO FILE SUIT IN THE DISTRICT OF COLUMBIA INSTEAD OF YOUR HOME STATE.
2. THE FRANCHISE AGREEMENT STATES THAT THE LAW OF THE DISTRICT OF COLUMBIA GOVERNS THE FRANCHISE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. WE MAY REQUIRE YOUR SPOUSE, DOMESTIC PARTNER OR OTHER IMMEDIATE FAMILY MEMBER TO SIGN A PERSONAL GUARANTY OF THE FRANCHISE AGREEMENT, WHICH MAKES SUCH PERSON JOINTLY AND SEVERALLY LIABLE FOR THE FINANCIAL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT. THIS PERSONAL GUARANTY PLACES THEIR PERSONAL AND MARITAL ASSETS AT RISK IF YOUR FRANCHISE FAILS.
4. YOU MUST COMPLY WITH ANY MAXIMUM PRICES SET BY US FOR THE GOODS AND SERVICES YOU SELL. THIS REQUIREMENT MAY REDUCE YOUR ANTICIPATED REVENUE AND NET INCOME.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

This disclosure document is to be used in the District of Columbia and all states, except California, Hawaii, Illinois, Indiana, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Washington and Wisconsin.

The Effective Date: See the next page for state effective dates.

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

Maryland:

Virginia:

In all other states, the effective date of this Franchise Disclosure Document is the issuance date of April 11, 2014.

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