

## FRANCHISE DISCLOSURE DOCUMENT



Big Air Franchising, LLC a California limited liability company 999 Corporate Drive #215 Ladera Ranch, CA 92694 (844) 550-5867 bigairfranchising.com

Big Air Franchising, LLC is offering franchises for the use of the trademark "BIG AIR TRAMPOLINE PARK and LOGO<sup>TM</sup>" and related trademarks and service marks for the operation of a business offering an indoor trampoline recreation and party center featuring trampolines, foam pits, rock climbing walls and other elements and the sale of related products ("**Big Air Trampoline Business**").

The total investment necessary to begin operation of a Big Air Trampoline Park franchised business is \$1,494,000 to \$3,142,500, including \$60,000 that must be paid to the Franchisor, or its affiliate(s). If you choose to become a Multi-Unit Developer, the Multi-Unit Development Fee you will pay Franchisor is \$10,000 for each Big Air Trampoline Business license you commit to develop and the Development Initial Franchise Fee you will pay Franchisor is currently \$35,000 for each Big Air Trampoline Business license you commit to develop. The Development Initial Franchisee Fee applies to the second, and any subsequent, Big Air Trampoline Business licenses you commit to develop. The total investment necessary for any subsequent Big Air Trampoline Business license you commit to develop. The total investment necessary for any subsequent Big Air Trampoline Business franchise varies based on the total number of Big Air Trampoline Business franchises you commit to develop.

The disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all agreements carefully. You must receive this disclosure document at least 14 days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Kevin Odekirk at 999 Corporate Drive #215, Ladera Ranch, CA 92694 at (844) 550-5867.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. Information comparing franchisors is available. Call your state agency or your public library for sources of information. More information on franchising, such as "A Consumer's Guild to Buying a Franchise," is available from the FTC. You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may be laws on franchising in your state. Ask your state agencies about them.

#### The issuance date: April 19, 2018



### STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in **Exhibit E** for information about the franchisor. or about franchising in your state.

MANY FRANCHISE AGREEMENTS AND MULTI-UNIT DEVELOPMENT AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT AND MULTI-UNIT DEVELOPMENT AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN CALIFORNIA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN CALIFORNIA THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT AND MULTI-UNIT DEVELOPMENT AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTION AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. YOUR SPOUSE MUST SIGN A DOCUMENT THAT MAKES YOUR SPOUSE LIABLE FOR YOUR FINANCIAL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT, EVEN THOUGH YOUR SPOUSE HAS NO OWNERSHIP INTEREST IN THE BUSINESS. THIS GUARANTEE WILL PACE BOTH YOUR AND YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS, PERHAPS INCLUDING YOUR HOUSE, AT RISK IF YOUR FRANCHISE FAILS.
- 4. BIG AIR FRANCHISING HAS LIMITED FINANCIAL RESOURCES WHICH MIGHT NOT BE ADEQUATE TO FUND ITS PRE-OPENING OBLIGATIONS TO EACH FRANCHISEE AND PAY OPERATING EXPENSES.
- 5. THE FRANCHISE IS AT AN EARLY STAGE OF DEVELOPMENT AND HAS A LIMITED OPERATING HISTORY. THIS FRANCHISE COULD BE A HIGHER RISK INVESTMENT THAN A FRANCHISE IN A SYSTEM WITH A LONGER OPERATING HISTORY
- 6. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

#### **Issuance Date (for non-registration states): April 19, 2018**



# Effective Date (for states requiring registration or notice filings):

California:	Pending
Florida:	May 20, 2017
Hawaii:	
Illinois:	Pending
Indiana:	Pending
Kentucky:	March 13, 2015*
Maryland:	
Michigan:	Pending
Minnesota:	Pending
Nebraska:	March 5, 2015*
New York:	Pending
North Dakota:	Pending
Rhode Island:	Pending
South Dakota:	Not Registered
Texas:	March 3, 2015*
Utah:	Pending
Virginia:	Pending
Washington:	Pending
Wisconsin:	Pending

\*Denotes one-time filing requirement

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