



## FRANCHISE DISCLOSURE DOCUMENT

BIG AL'S FRANCHISING, INC.,  
a Virginia Corporation  
109 East 40th Street  
Norfolk, Virginia 23504  
(757) 627-6221  
www.BIGALSMUFFLERS.com

The franchise being offered is an automotive aftermarket service business dealing in the sale and installation of mufflers and the repair of exhaust systems; the sales, installation and replacement of brakes; selling and installing shocks and struts; and the sales, installation, and service of constant velocity joints (c.v. joints) for front wheel drive vehicles.

The total investment necessary to begin operation of a Big Al's franchise is between \$99,875 to \$248,500. This includes \$15,000 that must be paid to the Franchisor or affiliate. This sum also includes rent for the business location.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the Franchisor or an affiliate in connection with the proposed franchise grant or sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Ralph L. Wetherington, Jr. at 109 East 40th Street, Norfolk, Virginia 23504 or 1-757-627-6221.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-Help (1-877-382-4357) or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Registration of this franchise by a state does not mean that the state recommends it or has verified the information in this Disclosure Statement. If you learn that anything in the Disclosure Statement is untrue, contact the Federal Trade Commission and the State Corporation Commission of Virginia (Division of Securities and Retail Franchising), 1300 East Main Street, Richmond, Virginia 23219.

Effective Date:        May 4, 2017

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit G for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH BIG AL'S BY ARBITRATION AT A LOCATION MUTUALLY AGREED TO BY YOU AND BIG AL'S.
2. YOU SHOULD BE AWARE THAT OUR AUDITED FINANCIAL STATEMENTS DISCLOSE NO FIXED ASSETS WITH WHICH TO SUPPORT THE FRANCHISE SYSTEM. THIS FACT MAY ENTAIL ADDITIONAL RISK OF FINANCIAL LOSS.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

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