

## FRANCHISE DISCLOSURE DOCUMENT



Bin There USA, LLC  
a Delaware limited liability company  
1645 Finfar Court  
Mississauga, Ontario, L5J 4K1 Canada  
Telephone: (905) 823-8550  
Website: [www.bintheredumpthat.com/franchise.php](http://www.bintheredumpthat.com/franchise.php)  
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The franchisee will operate a BIN THERE...DUMP THAT business (a "**BTDT Business**") providing waste removal and disposal services, and other related services and products we may periodically introduce.

The estimated total initial investment necessary to begin operation of a BTDT Business franchise ranges from \$62,200 to \$110,400. This includes an initial fee ranging from \$29,100 to \$42,000 that you must pay to us. See Items 5 and 7 for details.

We also offer "Area Development Agreements" providing the right within a designated geographic area to assist us with the sale of franchises to third parties who will operate BTDT Businesses, and to perform certain initial and ongoing support and assistance functions for and monitor the performance of BTDT Business franchisees.

The total investment necessary to begin operation of a BIN THERE...DUMP THAT Area Developer business is \$264,400 to \$522,400. This includes an initial fee ranging from \$250,000 to \$500,000, which must be paid to us. See Items 5 and 7 for details.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact John Ferracuti at the address and telephone number listed above.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The issuance date of this Franchise Disclosure Document is May 10, 2013, 2014.

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrators listed in Exhibit B for information about the franchisor or about franchising in your state.

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.**

Please consider the following **RISK FACTORS** before you buy this franchise:

1. THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT PERMIT THE FRANCHISEE TO LITIGATE ONLY IN NEW YORK. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO LITIGATE WITH THE FRANCHISOR IN NEW YORK THAN IN YOUR HOME STATE.
2. THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT STATE THAT THE LAW OF NEW YORK GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.
  - Local law may supersede these agreement provisions. Certain states require the superseding provisions to appear in an addendum in this disclosure document (See Exhibits H and I).

**We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.**

Effective Date: See the next page for state effective dates.

### STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

| STATES       | EFFECTIVE DATE                          |
|--------------|---|
| California   | <del>June 19, 2013</del>                |
| Connecticut  | <del>May 10, 2013</del> <u>22, 2014</u> |
| Florida      | <del>May 10, 2013</del> <u>22, 2014</u> |
| Hawaii       | <del>August 26, 2013</del>              |
| Illinois     | <del>July 24, 2013</del>                |
| Indiana      | <del>May 24, 2013</del>                 |
| Kentucky     | <del>May 10, 22, 2014</del> <u>2013</u> |
| Maryland     | [SEE MARYLAND SPECIFIC FDD]             |
| Michigan     | <del>April 1</del> <u>May 22, 2014</u>  |
| Minnesota    | <del>May 29, 2013</del>                 |
| Nebraska     | <del>May 10, 22, 2014</del> <u>2013</u> |
| New York     | [SEE NEW YORK SPECIFIC FDD]             |
| North Dakota | <del>June 14, 2013</del>                |
| Rhode Island | <del>May 29, 2013</del>                 |
| South Dakota | <del>May 24, 2013</del>                 |
| Texas        | <del>May 10, 22, 2014</del> <u>2013</u> |
| Utah         | <del>May 24, 2013</del>                 |
| Virginia     | WITHDRAWN                               |
| Washington   | <del>May 25, 2013</del>                 |
| Wisconsin    | <del>May 24, 2013</del>                 |

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