

FRANCHISE DISCLOSURE DOCUMENT

BLACK DIAMOND FRANCHISING INC

An Indiana Corporation 4911 Hamburg Pike Jeffersonville, IN 47130 Tel: (812) 944-0453

www.blackdiamondpestcontrol.com office@bdpest.com

The Franchisor is Black Diamond Franchising Inc (hereinafter referred to as "Black Diamond", "Black Diamond", "we", or "us"). We develop, operate, and franchise termite and pest control services.

The total investment necessary to begin operation of a Black Diamond franchise ranges from about \$96,900 on the low end to about \$183,000 on the high end. This includes a range of \$52,000 to \$60,000 in fees and reimbursable expenses that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **NOTE, HOWEVER, THAT NO GOVERNMENTAL AGENCY HAS VERIFIED THE INFORMATION CONTAINED IN THIS DOCUMENT.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Black Diamond Franchising Inc at 4911 Hamburg Pike, Jeffersonville, IN 47130 (Tel: (812) 944-0453).

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, such as a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issued: March 15, 2020.



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrators listed in $\underline{Exhibit\ A}$ to this disclosure document for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following **RISK FACTORS** before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT PERMITS EITHER YOU OR US TO SUBMIT DISPUTES TO A COURT OR TO ARBITRATION. THE PLACE OF ARBITRATION SHALL BE IN THE STATE WHERE THE APPROVED LOCATION IS LOCATED. SOME STATES MAY HAVE LAWS REGARDING ARBITRATION/LITIGATION. SEE ADDENDA TO CONTRACTS AND/OR FDD REQUIRED BY VARIOUS STATES (*EXHIBITS B and I*).
- 2. THE FRANCHISE AGREEMENT STATES THAT INDIANA LAW GOVERNS THAT AGREEMENT. THESE LAWS MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW OR LOCAL LAW MAY APPLY REGARDLESS OF THIS STATEMENT. PLEASE REFER TO ANY STATE-SPECIFIC ADDENDA ATTACHED TO THIS DISCLOSURE DOCUMENT FOR CAVEATS REQUIRED BY VARIOUS STATES (*EXHIBITS B and I*). YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

**LOCAL LAW MAY SUPERSEDE THESE FRANCHISE AGREEMENT PROVISIONS. CERTAIN STATES REQUIRE THE SUPERSEDING PROVISIONS TO APPEAR IN AN ADDENDUM IN THIS DISCLOSURE DOCUMENT.

Our agents authorized to receive service of process are listed in <u>Exhibit A</u> to this disclosure document.

In accordance with the requirements of the Federal Trade Commission, this disclosure document was issued on March 15, 2020 without amendment. Certain states require franchisors to make additional disclosures related to the information contained in this disclosure document. If



applicable, these additional disclosures will be furnished to you in an addendum.

Issued: March 15, 2020.

The Effective Date for this disclosure document in your state is listed on the following page.

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