

FRANCHISE DISCLOSURE DOCUMENT

BOB'S BURGER AND BREW OF WASHINGTON, L.L.C. A WASHINGTON STATE LIMITED LIABILITY COMPANY PRINCIPAL BUSINESS ADDRESS:

> 8107 GUIDE MERIDIAN P.O. BOX 825 LYNDEN, WA. 98264 (360) 354-2125

www.bobsburgersandbrew.com



The franchisee will operate a high quality and moderately priced, full service sit down restaurant, specializing in gourmet burgers complemented with breakfast, lunch and dinner entrees that appeal to a broad array of customers.

The total investment necessary to begin operation of a Bob's Burger's & Brew Franchise ranges from \$998,500 to \$1,018,500. This includes the \$150,000 that must be paid to the franchisor or affiliate which includes the initial training fee.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A



<u>Consumer's Guide to Buying a Franchise</u>," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state.	Ask your state agencies about them.
[The issuance date].	



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION/LITIGATION ONLY IN WASHINGTON STATE. OUT-OF-STATE ARBITRATION/LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE ARBITRATE/LITIGATE WITH US IN WASHINGTON THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT WASHINGTON STATE LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. THE FRANCHISE AGREEMENT STATES THAT THE FRANCHISOR MAY TERMINATE THE FRANCHISE IF THE FRANCHISEE DIES OR IS DISABLED, IF A CONSERVATOR OR GUARDIAN IS APPOINTED FOR THE FRANCHISEE, OR IF THE OPERATIONS MANUAL AND THE STANDARDS SET FORTH THEREIN ARE NOT **STRICTLY** FOLLOWED.
- FRANCHISE **AGREEMENT** ALSO **PROVIDES** 4. THE FOR TERMINATION UPON BANKRUPTCY. THIS PROVISION MAY NOT BE ENFORCEABLE UNDER FEDERAL BANKRUPTCY LAW (11 U.S.C.A. SEC. 101 ET SEQ.).

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