

FRANCHISE DISCLOSURE DOCUMENT



BOSTON PIZZA RESTAURANTS, LP

a Delaware limited partnership 14850 Quorum Drive, Suite 201 Dallas, Texas, 75254 Telephone: 972-484-9022 Facsimile: 972-484-7630

www.bostons.com

https://www.facebook.com/BostonsPizzaUSA https://www.instagram.com/bostonspizzausa https://twitter.com/bostonspizzausa https://www.youtube.com/BostonsPizzaUSA

Boston's The Gourmet Pizza Restaurant & Sports Bar® restaurants feature gourmet pizza and pasta dishes, and a wide variety of mouth-watering entrees, appetizers, fresh salads, sides and desserts ("Restaurant" or "Boston's Restaurant"). We specialize in serving family and friends in a full-service casual dining restaurant, combined with an exciting sports bar featuring large flat screen TVs, drinks, and great food in a fun atmosphere. We offer franchises for single Boston's Restaurants and for area development franchises for the right to open multiple Boston's Restaurants.

The total investment necessary to begin operation of a single Restaurant ranges from \$987,500 to \$2,607,500. This includes \$85,000 that you must pay to the franchisor. Area developers acquire the right to develop multiple Restaurants in a designated development area. The total investment necessary to begin operation as an area developer with two Restaurants is between \$1,975,000 and \$5,215,000. This includes \$170,000 that must be paid to the franchisor or its affiliates. The total investment necessary to begin operation as an area developer with three Restaurants is between \$2,947,500 and \$7,824,000. This includes \$240,000 to \$256,500 that must be paid to the franchisor or its affiliates.

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this Disclosure Document.

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact our Franchise Administrator in our Franchise Department at 14850 Quorum Drive, Suite 201, Dallas, Texas 75254 and 972-484-9022.

The terms of your contract will govern your franchise relationship. Do not rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at



<u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit D.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the	Item 21 or Exhibit C includes financial
financial ability to provide support to my business?	statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Boston's The Gourmet Pizza Restaurant & Sports Bar business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Boston's The Gourmet Pizza Restaurant & Sports Bar franchisee?	Item 20 or Exhibit D list current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

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