



DESSANGE ^{CAMILLE} albane ^{PARIS} PHYTODESS ^{PARIS} FANTASTIC SAM'S ^{CUT & COLOR}

500 Cummings Center, Suite 1100
Beverly, MA 01915
PH: (978) 232-5600

July 27, 2017


Mr. Dan Sexton
Examiner
Minnesota Department of Commerce
85 – 7th Place East, Suite 500
St. Paul, MN 55101-2198
PH: 651-539-1627

RE: C.Alb Franchising, Inc. ("C.Alb")
Initial Application
Franchise Registration No. F-~~7659~~ 8296

Dear Mr. Sexton:

I am writing to you regarding the franchise registration application submitted by C.Alb in June 2017 that is still under review by your office. Since C.Alb's submission of its franchise registration application, there have been organizational changes within C.Alb. We view these changes as immaterial, however, Item 2 of the FDD has been updated to reflect these changes. I have enclosed blacklines of the Item 2 changes, along with blacklines of other minor changes that have been made since C.Alb's original submission to you, as well as a clean copy of the FDD that includes all such changes.

Please call me at 978-560-3979 or email me at Juliana.Catanzariti@dessange-inc.com if you have any questions regarding the enclosed.

Sincerely,

Juliana Catanzariti
Corporate Counsel

Enclosures.

cc: Gerald C. Wells, Esq.

RECEIVED
JUL 28 2017
MAILROOM

FRANCHISE DISCLOSURE DOCUMENT

CAMILLE
albane
PARIS

C Alb Franchising, Inc.
a Delaware corporation
500 Cummings Center, Suite 1100
Beverly, Massachusetts 01915
Telephone: 978.232.5600
E-mail: franchise@camillealbaneusa.com
Website: www.camillealbaneusa.com

A franchisee operating under our system will operate a French hair and beauty salon (a "Salon") using our marks (such as "Camille Albane" and "Camille Albane Paris").

~~The Initial Franchise Fee for a single Salon is \$40,000.~~

~~The total investment necessary to begin operation of a Camille Albane franchised business ranges from \$245,900 to \$424,800. This includes \$80,000 to \$118,650 to \$424,660 to \$172,800 that must be paid to us or our affiliates.~~

~~The Initial Franchise Fee for a single Salon is \$40,000. If you already operate one Salon when you enter into a Franchise Agreement, the Initial Franchise Fee for the second Salon will be reduced to \$30,000 (and your total investment necessary to begin operation of that second Camille Albane franchised business will range from \$235,900 to \$414,800). If you already operate two or more Salons when you enter into a Franchise Agreement, the Initial Franchise Fee for the third (and any additional) Salons will be reduced to \$20,000 (and your total investment necessary to begin operation of those Camille Albane franchised businesses will range from \$225,245,900 to \$404,424,800).~~

~~We also offer to enter into Development Agreements with qualified parties who wish to establish an agreed-upon number of Salons in an agreed-upon area. The Development Fee is \$75,000 for three Salons and \$100,000 for five Salons. The Development Fee is paid to us when you sign the Development Agreement. The Development Fee is paid instead of the Initial Franchise Fees that would otherwise apply for those Salons. The cost to open each Salon is described in the paragraph above.~~

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Julie Johnson at 500 Cummings Center, Suite 1100, Beverly, Massachusetts 01915 (tel: 978.232.5600).

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The issuance date of this Franchise Disclosure Document: June 1, 2017.

CAB/Rollup2017FDD/4/2/PD06042017PD07252017

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin; as well as exemption from the business opportunity registration requirements in Florida, Kentucky, Nebraska, Texas, and Utah.

The effective dates of this Disclosure Document in the states listed below are:

STATES	EFFECTIVE DATE
California	
Hawaii	N/A
Illinois	
Indiana	N/A
Maryland	
Michigan	N/A
Minnesota	
New York	
North Dakota	N/A
Rhode Island	N/A
South Dakota	N/A
Virginia	
Washington	July 14, 2017
Wisconsin	N/A

CAB/Rolup2017FDDV1/P0060+2017PD07252017

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