

## FRANCHISE DISCLOSURE DOCUMENT

Cactus Franchise Company, LLC  
Georgia Limited Liability Company  
2080 Ashley Phosphate Road  
North Charleston, South Carolina 29406  
843-621-4671

**Email: [Franchise@cactuscarwash.com](mailto:Franchise@cactuscarwash.com)**  
**Website: [www.cactuscarwash.com](http://www.cactuscarwash.com)**



Cactus Car Wash® is a tunnel-based car wash with flexible service. “Flexible service” means that the customer may purchase either a “full-service” wash, or an “exterior-only” wash. If the customer purchases a “full-service” car wash, the customer’s car is sent through the car wash tunnel, where machinery automatically washes the exterior of the car. Employees manually vacuum and clean the interior. The customer may purchase a variety of detailing, waxing, and other additional services for the car. If the customer purchases an “exterior-only” car wash, the customer rides his or her car through the car wash tunnel and only the car’s exterior is washed.

The total investment necessary to begin operation of a Cactus Car Wash® franchise is between \$2,370,000 - \$3,805,000 (exclusive of real estate costs). This includes the \$45,000.00 franchise fee that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in a different format, contact Jason Ripley at [J.Ripley@cactuscarwash.com](mailto:J.Ripley@cactuscarwash.com) or call at 404-889-1170.

The terms of your Franchise Agreement, including any addendums and exhibits (i.e. a contract) will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire Franchise Agreement carefully. It is recommended that you review the Franchise Agreement and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20508. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

The issuance date of this Franchise Disclosure Document is August, 2015.

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### Exhibits

- A List of State Agencies
- B Audited Financial Statements
- C Franchise Agreement
- D Guaranty
- E Non-compete and Non-disclosure Agreement
- F Security Agreement

## Item 1

### **The Franchisor and any Parents, Predecessors, and Affiliates**

To simplify the language in this disclosure document, Cactus Franchise Company, LLC is referred to as “we” or “CFC.” The franchisee and its owners are referred to as “you.”

(1) The franchisor is Cactus Franchise Company, LLC, a Georgia limited liability company. Our principal business address is 2080 Ashley Phosphate Road, North Charleston, South Carolina 29406. 2080 Ashley Phosphate Road, North Charleston, South Carolina 29406.. CFC has no parent entity. It is owned hundred percent (100%) by an individual, Linda M. Lynch. Currently, Mrs. Lynch does not have an active role in the management of the company.

CFC does not own or operate any Cactus Car Wash® facilities. CFC does not engage in any activities other than franchising Cactus Car Wash® branded facilities. CFC has an exclusive license from Decker Car Wash, Inc., to be the franchisor of the Cactus Car Wash® brand in the United States. CFC began offering franchises of Cactus Car Wash® in December, 2004. CFC has not offered any other franchise business.

(2) CFC has the following affiliates:

(i) Decker Car Wash, Inc. (“Decker”). Linda M. Lynch, who owns 100% of CFC, is the sole owner of Decker.

(ii) Decker Franchise Company, Inc. (“Decker Franchise”). Linda M. Lynch is the sole owner of Decker Franchise.

(iii) The principal business address of Decker and Decker Franchise is 2080 Ashley Phosphate Road, North Charleston, South Carolina 29406.

Neither Decker nor Decker Franchise has offered any franchise business, and neither provides products or services to the franchisees.

(3) CFC has no predecessor entity.

(4) CFC does business only under its own name, and not under any other name.

(5) The identity and principal address of the franchisor’s agent for service of process is:

National Corporate Research, Ltd.  
3675 Crestwood Parkway  
Suite 350  
Duluth, GA 30096

(6) CFC is a Georgia limited liability company.

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