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## FRANCHISE DISCLOSURE DOCUMENT

T&J International, LLC
a South Carolina limited liability company
2131 Pleasant Hill Road, Suite A1&2, Duluth, GA 30096
Telephone: 678-237-5727

<u>Justinelee7@easternmangosix.com</u>; www.cafemangosix.com



We offer franchises for the establishment and operation premium dessert cafés that offer a variety of fresh mango-based fruit juices, Kona-blend coffee, and a wide selection of fresh baked goods and desserts under the trade name, "MANGO SIX" ("Store"). T&J International, LLC is the Master Franchisee for Mango Six USA, Inc. We entered into a Master Franchise Agreement with Mango Six USA, LLC ("MS USA") under which MS USA, as master franchisor, granted us, as master franchisee, the right to franchise within the states of Georgia, North Carolina and South Carolina.

The total investment necessary to begin operation of a Mango Six franchise is \$352,500 to \$883,000. This includes the \$64,000 initial franchise fee that must be paid to the franchisor or affiliate. The total investment necessary to begin operation of a Mango Six Express franchise is \$278,500 to \$660,000. This include the \$62,000 initial franchise fee that must be paid to the franchisor or affiliate.

The total investment necessary to begin operation of a Mango Six area development franchise is \$352,000 to \$883,000, plus \$10,000 for each additional Store to be opened under the area development schedule. The minimum amount of stores required to be opened under the development agreement is dependent upon your territory but, in no instance, may be less than two (2). This includes the \$64,000 initial franchise fee that must be paid to the franchisor or affiliate for the first franchise plus \$10,000 for each additional Store required to be opened under the area development agreement after the initial Store.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Jin Suk "Justin" Lee at 2131 Pleasant Hill Road, Suite A-1&2, Duluth, Georgia, justineless7@easternmangosix.com and 678-237-5727.

The Issuance Date: April 1, 2016

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit F for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. WE HAVE BEEN FRANCHISING FOR A SHORT PERIOD OF TIME (SINCE JULY 2014) AND T&J INTERNATIONAL, LLC HAS BEEN IN EXISTENCE FOR A SHORT PERIOD OF TIME (SINCE JUNE 2013). THEREFORE, THERE IS ONLY A BRIEF OPERATING HISTORY TO ASSIST YOU IN DECIDING WHETHER OR NOT TO MAKE THIS DECISION. THE SUCCESS OF YOUR FRANCHISE WILL DEPEND AMONG OTHER FACTORS ON YOUR LEVEL OF EXPERIENCE IN THE CAFÉ BUSINESS AND THE QUALITY OF YOUR WORK FORCE AND THEIR DEPENDABILITY.
- 2. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY MEDIATION AND ARBITRATION ONLY IN GEORGIA. OUT-OF-STATE MEDIATION AND ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN GEORGIA THAN IN YOUR OWN STATE.
- 3. THE FRANCHISE AGREEMENT STATES THAT GEORGIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 4. THE FRANCHISE AGREEMENT REQUIRES THAT THE SPOUSES OF THE FRANCHISE OWNERS MUST SIGN A PERSONAL GUARANTEE, PLACING THEIR PERSONAL AND MARITAL ASSETS AT RISK.
- THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date: See the next page for state effective dates.



## STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

| State      | Effective Date |
|------------|----------------|
| California | N/A            |
| Hawaii     | N/A            |
| Illinois   | N/A            |
| Indiana    | N/A            |
| Maryland   | August 4, 2015 |
| Michigan   | N/Ã            |
| Minnesota  | N/A            |
| New York   | N/A            |

Minnesota N/A
New York N/A
North Dakota N/A
Rhode Island N/A
South Dakota N/A

Texas April 2, 2016
Virginia August 10, 2015

Washington N/A
Wisconsin N/A

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