

**FRANCHISOR'S COSTS AND SOURCE OF FUNDS**

APR 16 2013

1. **Disclose the Franchisor's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchised business, including real estate, improvements, equipment, inventory, training and other items stated in the offering:**

<b>Category</b>	<b>Costs</b>
<b>Real Estate</b>	<u>\$1,000</u>
<b>Improvements</b>	<u>                    </u>
<b>Equipment</b>	<u>                    </u>
<b>Inventory</b>	<u>                    </u>
<b>Training</b>	<u>\$2,500</u>
<b>Other (describe)</b>	
<u>Operations Manual</u>	<u>\$100</u>
<u>Administrative Expenses</u>	<u>\$1,000</u>
<b>Totals</b>	<u>\$4,600</u>

2. **State separately the sources of all required funds:**

**These costs are covered by the initial franchise fee and working capital.**

**FRANCHISE SELLER DISCLOSURE FORM**

1 List who will solicit, offer or sell franchises for the Franchisor in this state

A Name **Daniel A. Rowe**

B Business address and telephone number  
**105 Oronoco Street  
Second Floor  
Alexandria, Virginia 22314  
(703) 537-5396**

DEPARTMENT OF CORPORATIONS  
RECEIVED LOS ANGELES OFFICE

APR 16 2013

C Present employer  
**FRANSMART, LLC**

D Present title  
**President / CEO**

E Employment during the past five years For each employment, state the name of the employer, position held, and beginning and ending dates

Employer **Fransmart, LLC**  
Position **President / CEO**  
Dates of Employment **March 2001 / Present**

Employer  
Position  
Dates of Employment

Employer  
Position  
Dates of Employment

Employer  
Position  
Dates of Employment

2 State whether the person identified in 1 above

A Has an administrative, criminal or material civil action pending against that person alleging a violation of franchise, antitrust or securities law, or alleging fraud, unfair or deceptive practices, or any comparable allegations?

YES \_\_\_\_\_ NO   X

If you answered "yes", please provide

- 1 Names of the parties
- 2 Forum, nature and current status of the pending action
- 3 Case or proceeding identification number

- B** Had during the 10-year period immediately before the disclosure document's issuance date been convicted of or pleaded nolo contendere to a felony charge, or been held liable in a civil action involving an alleged violation of a franchise, antitrust or securities law, or allegations of fraud, unfair or deceptive practices, or comparable allegations?

YES \_\_\_\_\_ NO  X

If you answered "yes", please provide

- 1 Names of the parties
- 2 The forum
- 3 Case or proceeding identification number

- C** Is subject to a currently effective injunction or restrictive order or decree resulting from a pending or concluded action brought by a public agency and relating to the franchise, or to a Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law

YES \_\_\_\_\_ NO  X

If you answered "yes", please provide

- 1 Name of the person
- 2 Public agency or court
- 3 Case or proceeding identification number

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