



FRANCHISE DISCLOSURE DOCUMENT

Captain D's, LLC

a Delaware limited liability company
624 Grassmere Park Drive, Suite 30
Nashville, Tennessee 37211
(615) 391-5461
www.captains.com

With this Franchise Disclosure Document (this "Disclosure Document"), Captain D's, LLC is offering the right to develop and franchises to operate one or more Captain D's restaurants.

The total investment necessary to begin operation of a Captain D's franchise ranges from \$1,005,600 to \$1,223,600 for the current Captain D's prototype restaurant. That includes an initial franchise fee that you must pay to us in the amount of \$35,000. You must pay one-half of the initial franchise fee for each Captain D's restaurant you plan to develop as a non-refundable development fee when you sign a development agreement with us. Our development agreements require the development of at least one restaurant.

This Disclosure Document summarizes certain provisions of your development agreement, franchise agreement, and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, us or any of our affiliates in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this Disclosure Document.**

You may wish to receive this Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, please contact the Franchise Development Department at 624 Grassmere Park Drive, Suite 30, Nashville, Tennessee 37211, 800-550-4877.

The terms of your contract will govern your franchise relationship. Don't rely on this Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (the "FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You also can visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

Your state also may have other laws on franchising. Ask your state agencies about them.

The issue date of this Disclosure Document is May 15, 2019.

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

1. OUR GUARANTOR (CAPTAIN D'S ENTERPRISES, LLC) SERVES AS A CO-GUARANTOR OF OUR SECURED DEBT AND HAS PLEDGED SUBSTANTIALLY ALL OF ITS ASSETS AS COLLATERAL TO SECURE THE PAYMENT OF OUR DEBT. AS OF DECEMBER 30, 2018, THE AGGREGATE AMOUNT OF OUR DEBT EQUALED APPROXIMATELY \$205.2 MILLION. FOR FRANCHISES SOLD IN CALIFORNIA, ILLINOIS, MARYLAND, MINNESOTA, SOUTH DAKOTA, AND WASHINGTON, WE HAVE AGREED TO DEFER ALL INITIAL FEES AND OTHER INITIAL PAYMENTS TO US AND OUR AFFILIATES UNTIL AFTER WE HAVE COMPLETED ALL OF OUR PRE-OPENING OBLIGATIONS AND YOU HAVE OPENED YOUR RESTAURANT.

2. THE DEVELOPMENT AGREEMENT AND FRANCHISE AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN NASHVILLE, TENNESSEE. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT ALSO MAY COST MORE TO SUE US IN NASHVILLE, TENNESSEE, THAN IN YOUR HOME STATE.

3. IF WE TERMINATE YOUR FRANCHISE AGREEMENT AFTER YOU BREACH IT, WE MAY RECOVER OUR FUTURE ROYALTIES FOR THE LESSER OF THREE YEARS OR THE REMAINING TERM OF THE AGREEMENT BASED ON YOUR AVERAGE ROYALTIES DURING THE PRECEDING THREE YEARS.

4. OTHER RISKS MAY EXIST CONCERNING THIS FRANCHISE.

State Effective Dates

The following states require that we register or file this Disclosure Document or qualify for an exemption from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin. We have filed or registered this Disclosure Document or have qualified for an exemption from registration in the following states, with the following effective dates:

<u>State</u>	<u>Effective</u>	<u>State</u>	<u>Effective</u>
California	Pending	North Dakota	Pending
Hawaii	Not Filing	Rhode Island	Pending
Illinois	Pending	South Dakota	Pending
Indiana	Pending	Virginia	Pending
Maryland	Pending	Washington	Pending
Minnesota	Pending	Wisconsin	Pending
New York	Pending		

In all other states, the effective date of this Disclosure Document is the issuance date of May 15, 2019.

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