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## STATE COVER PAGE FRANCHISE DISCLOSURE DOCUMENT

## CAPTAIN TONY'S PIZZA, INC A FLORIDA CORPORATION

Florida Main Office 1742 South Woodland Boulevard, Suite 440 Deland, Florida 32720 TELEPHONE (800) 332-8669 (TONY)

> New York Office 387 N Winton Road Rochester, New York 14610 TELEPHONE (716) 482-8430

Las Vegas Office 10620 Southern Highlands Pkwy,, Suite 110-428 Las Vegas, Nevada 89141 TELEPHONE (386) 626-4838

## www captaintonys com

The Franchise offered is a CAPTAIN TONY'S PIZZA & PASTA EMPORIUM restaurant which sells and delivers pizza and related limited menu food items

The total investment necessary to begin operation of a CAPTAIN TONY'S franchise ranges from \$197,550 to \$389,800 This includes the initial franchise fee of \$10,000 (for one take-out and delivery unit), \$15,000 (for one take-out, delivery and self-service unit with 49 seats and under), or \$20,000 (for one take-out, delivery, full service, dine-in unit with 50 seats or more) that must be paid to the franchisor or affiliate Under a Multi-Unit Development Agreement, you must develop a minimum of 5 units in any configuration, and the initial area development fee is a minimum of \$75,000, plus \$5,000 for each additional unit. The estimated initial investment depends on the number of units developed

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English Read this Disclosure Document and all accompanying agreements carefully You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate



in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

The terms of your contract will govern your franchise relationship Don't rely on the Disclosure Document alone to understand your contract Read all of your contract carefully Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FFC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit D for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN FLORIDA OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN FLORIDA THAN IN YOUR OWN STATE
- THE FRANCHISE AGREEMENT STATES THAT FLORIDA LAW
  GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE
  THE SAME PROTECTIONS AND BENEFITS AS YOUR LOCAL LAW
  YOU MAY WANT TO COMPARE THESE LAWS



- 3 THE FRANCHISEE WILL NOT BE GRANTED ANY EXCLUSIVE TERRITORY
- 4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

INFORMATION COMPARING FRANCHISORS IS AVAILABLE CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT D OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION REGISTRATION OF THIS FRANCHISE BY CALIFORNIA DOES NOT MEAN THAT THE STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT IF YOU LEARN THAT ANYTHING IN THE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE CALIFORNIA DEPARTMENT OF CORPORATIONS, 1515 K STREET, SUITE 200, SACRAMENTO, CALIFORNIA 95814-4052

THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE PROSPECTUS HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS PROSPECTUS

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