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FRANCHISE DISCLOSURE DOCUMENT

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FRANCHISE DISCLOSURE DOCUMENT

CARSTAR Franchise Systems, Inc A Kansas corporation 4200 W 115th Street, Suite 300 Leawood, KS 66211 www carstar com (913) 451-1294 (Phone) Email devdept@carstar com



You operate an automobile collision repair facility identified by distinctive trademarks and service marks, including the name CARSTAR[®], and utilizing a system of regional marketing, preferred vendor relationships business and financial analysis, providing services to the insurance industry, to commercial accounts and to individual automobile owners

The total investment necessary to begin operation of a conversion CARSTAR franchise is \$6,000 to $\frac{102.495105,295}{1000}$ which includes an initial fee of \$2,500 to \$14,995 that must be paid to the Franchisor. The total investment necessary to begin operation of a new (ground up) CARSTAR franchise is \$293,695495 to \$798.995802,095, which includes an initial fee of \$2,500 to \$14,995 that must be paid to the franchisor.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale or grant Note, however, that no governmental agency has verified the information contained in this document

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats contact the Development Department at 4200 W 115th Street Leawood KS 66211 and 1 800 999 1949

The terms of your contract will govern your franchise relationship Don t rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising such as <u>A Consumer's Guide to Buying a Franchise</u>' which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1 877 FTC HELP or by writing to the FTC at 600 Pennsylvania Avenue N W Washington D C 20580 You can also visit the FTC's home page at <u>www ftc gov</u> for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

This Disclosure Document was issued April 15, 2014 as amended July 15, 2014



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state administrator listed in Exhibit A for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE IF ANY AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN KANSAS OUT-OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN KANSAS THAN IN YOUR OWN STATE

2 THE FRANCHISE AGREEMENT STATES THAT KANSAS LAW GOVERNS THE AGREEMENT AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS

3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We may use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise A franchise broker or referral source represents us not you We pay this person a fee for selling our franchise or referring you to us You should be sure to do your own investigation of the franchise

We may also pay a fee to Vendors Franchisees and/or Employees who introduce or refer a prospect to us Such persons and entities may not assist you in any way in the sales process are not authorized to make any financial performance representations that are not included in Item 19 of this disclosure document or any statements that are inconsistent with the statements in this disclosure document

Effective Date

MULTI-STATE DISCLOSURE DOCUMENT EFFECTIVE DATES	
STATE	EFFECTIVE DATE

STATE	EFFECTIVE DATE
California	April 1 2014 as amended 2014
Illinois	April 30 2014 as amended August 1, 2014
Ілдіала	April 22 2014 as amended August 1, 2014
Michigan	October 1 2013 as amended April 15 2014 and July 15, 2014
New York	April 21 2014 as amended, 2014
Rhode Island	April 15 2014 as amended , 2014
South Dakota	April 25 2014 as amended , 2014
Washington	May 15 2014 as amended, 2014
Wisconsin	April 17 2014 as amended August 1, 2014

April 15 2014 as amended July 15 2014

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