

FRANCHISE DISCLOSURE DOCUMENT

CARTER'S FRANCHISE GROUP, LLC

(a Pennsylvania limited liability company)
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Carter's Franchise Group, LLC offers franchises for the right to own and operate a commercial cleaning service.

The estimated total investment necessary to begin operations of a Carter's Pro Quality Cleaning franchise is \$51,900 to \$87,500. This includes \$29,000 that must be paid to the Franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the Franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document**.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Nick Carter, at (717) 695-9341, or at 114 East Allen Street, Mechanicsburg, Pennsylvania 17055.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "<u>A Consumer's Guide to Buying a Franchise</u>," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

This franchise is being offered only to franchisees located in Pennsylvania (including their members and shareholders) and only for territories entirely within Pennsylvania.

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Date of Issuance: January 1, 2018



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EXHIBITS

- A. FRANCHISE AGREEMENT
- B. TABLE OF CONTENTS OF FRANCHISE OPERATIONS MANUAL
- C. FINANCIAL STATEMENTS
- D. FRANCHISEE DISCLOSURE QUESTIONNAIRE



ITEM 1. THE FRANCHISOR, AND ANY PARENTS, PREDECESSORS AND AFFILIATES

The Franchisor:

Carter's Franchise Group, LLC (hereafter "Franchisor" or "Company") is a Pennsylvania limited liability company formed on November 1, 2017. The Company maintains a principal business address at 114 East Allen Street, Mechanicsburg, Pennsylvania 17055. The Company has no predecessors nor does it do business under any other name.

Carter's Franchise Group, LLC's corporate parent is Carter's Pro Quality Cleaning, LLC, a Pennsylvania limited liability company (sometime referred to herein as "Our Affiliate"). Carter's Pro Quality Cleaning, LLC's head office is also located at 114 East Allen Street, Mechanicsburg, Pennsylvania 17055. Carter's Pro Quality Cleaning, LLC started its commercial cleaning business in 2009. The first franchise for a Carter's Pro Quality Cleaning franchise territory is being offered with this Franchise Disclosure Document. As of the date of this Franchise Disclosure Document, the Company has no franchises, nor does its corporate parent, Carter's Pro Quality Cleaning, LLC. Our Affiliate, since 2015, through another subsidiary called Carter's Pro Quality Services, LLC, developed and offered franchise opportunities, but no sales were made of any franchise opportunities through that subsidiary, and that subsidiary is no longer active and has no business activities.

The trademarks used by Carter's Franchise Group, LLC and to be used by its franchisees are owned by Carter's Pro Quality Cleaning, LLC and licensed for use by Carter's Franchise Group, LLC and its franchisees.

Agent for Service of Process:

The agent for service of process is Nick Carter. His principal business address is 114 East Allen Street, Mechanicsburg, Pennsylvania 17055.

The Franchisor's Business:

The Franchisor is a franchising company which offers and sells franchises for the operation of a commercial cleaning service known as Carter's Pro Quality Cleaning (the "Franchised Business"). The Franchisor's business consists of franchising the Franchised Business to individuals and companies interested in commercial cleaning services. The Franchisor has neither in the past nor does it presently own or operate businesses of the type being franchised, nor has it offered or sold franchises in any other line of business. The Franchisor's corporate parent operates a commercial cleaning service on which the franchise system is based. The market for commercial cleaning services is well established and highly competitive, and a franchisee will have to compete with several other national and local commercial cleaning companies and individuals performing similar commercial cleaning services. You must comply with all local, state and federal laws which affect the Franchised Business, including employment, workers compensation, insurance, corporate, tax, licensing and similar laws and regulations. You should familiarize yourself with these laws.

Prior Business Experience:

Carter's Franchise Group, LLC, through Our Affiliate, Carter's Pro Quality Cleaning, LLC, has experience in the commercial cleaning business since 2009. Currently, Our Affiliate operates two (2) locations, one in Mechanicsburg, and one in Lancaster, Pennsylvania. Neither the Franchisor nor any of its affiliates have offered franchises in any other line of business. The Company has offered franchises since 2018. The Company has not in the past, or at the present, owned or operated any commercial cleaning business.

ITEM 2. BUSINESS EXPERIENCE

<u>President & CEO: Nicholas Carter:</u> Mr. Carter is the founder and owner (with his wife Carolyn) of Carter's Pro Quality Cleaning, LLC since 2009. He is the President & CEO of both the Franchisor and Our Affiliate.

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