

Form B – Franchisor's Costs and Sources of Funds

FRANCHISE PANDA

APR 19 2013

DEPT. 11

FRANCHISOR'S COSTS AND SOURCE OF FUNDS

- 1 Disclose franchisor's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchised business, including real estate, improvements, equipment, inventory, training and other items stated in the offering

In budget form, the estimated initial costs of ChemStation incurred in connection with establishing each ChemStation licensee are as follows

<u>Category</u>	<u>Costs</u>
a) Site review and approval	\$ 250 - \$ 1,200
b) Supply equipment, inventory and material safety data sheets	\$50,000 - \$115,000
c) Training and operations manual	\$ 250 - \$ 500
d) Other pre-opening services	<u>\$ 100 - \$ 1,200</u>
TOTAL	\$50,600 - \$117,900

- 2 State separately the sources of all required funds

The costs are covered by the general corporate funds of ChemStation, including by way of example but not limitation, revenue from the franchisees' initial fees

Form D – Franchise Seller Disclosure Form

FRANCHISE SELLER DISCLOSURE FORM

- 1 List who will solicit, offer or sell franchises for the Franchisor in this state
- A Name George F Homan
B Business address and telephone number 3400 Encrete Lane, Dayton, Ohio
45439, (937) 294-8265
C Present employer ChemStation International Inc
D Present Title President
E Employment during the past 5 years For each employment state the name of the employer, position held and beginning and ending dates Mr Homan has been the President and a Director of ChemStation in the Dayton, Ohio area since 1983 He has also been Chairman of the Board and Treasurer of ChemStation in the Dayton, Ohio area since June 1987

- 2 State whether any person identified in 1 above

- A Has any administrative, criminal or material civil action pending against that person alleging a violation of franchise, antitrust or securities law, or alleging fraud, unfair or deceptive practices, or any comparable allegations?

YES- _____ NO- X

If you answered "yes", please provide

- 1 Names of the parties
- 2 Forum, nature and current status of the pending action
- 3 Case or proceeding identification number

- B Had during the 10-year period immediately before the disclosure document's issuance date been convicted of or pleaded nolo contendere to a felony charge, or been held liable in a civil action involving an alleged violation of a franchise, antitrust or securities law, or allegations of fraud, unfair or deceptive practices, or comparable allegations?

YES- _____ NO- X

If you answered "yes", please provide

- 1 Name of the parties
- 2 The forum

3 Case or proceeding identification number

C Is subject to a currently effective injunction or restrictive order or decree resulting from a pending or concluded action brought by a public agency and relating to the franchise, or to a Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law

YES- _____ NO- X

If you answered "yes", please provide

- 1 Name of the person
- 2 Public agency or court
- 3 Case or proceeding identification number

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