

## FRANCHISE DISCLOSURE DOCUMENT Chili's® Grill & Bar Chili's® Special Venue



Brinker International Payroll Company, L.P. A Delaware Limited Partnership 3000 Olympus Boulevard Dallas, TX 75019 (972) 980-9917

> www.chilis.com www.brinker.com

The franchise is for a Chili's Grill & Bar or a Chili's Special Venue restaurant (collectively, "Chili's Restaurants"). Chili's Grill & Bar restaurants are full service restaurants featuring a casual dining atmosphere and a full service bar. Chili's Special Venue is an abbreviated format that typically is based upon reduced square footage and/or a reduced menu.

The total investment necessary to begin operation ranges from \$2,648,000 to \$4,092,000 for a prototypical Chili's Grill & Bar and \$1,395,000 to \$3,572,000 for a Chili's Special Venue. These totals include approximately \$60,000 to \$65,000 that must be paid to us or an affiliate if you enter into a Franchise Agreement to open and operate one Chili's Restaurant. Additionally, if you sign a Development Agreement, you will also pay a development fee which is based on the factors described in Item 5 and could range from \$40,000 to \$500,000.

This disclosure document summarizes certain provisions of your Franchise Agreement and Development Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Date of Issuance: September 20, 2019



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit F for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN DALLAS COUNTY, TEXAS. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO SUE US IN DALLAS COUNTY, TEXAS THAN IN YOUR HOME STATE.
- 2. THE FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT STATE THAT TEXAS LAW GOVERNS THE FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3. FAILURE TO SECURE THE REQUIRED LIQUOR LICENSES BY THE DATE THE RESTAURANT IS OTHERWISE READY (AND/OR REQUIRED) TO OPEN FOR BUSINESS MAY RESULT IN THE TERMINATION OF YOUR FRANCHISE AGREEMENT. IF YOUR FRANCHISE AGREEMENT IS TERMINATED, YOUR INITIAL FRANCHISE FEE (WITHOUT INTEREST), LESS ANY EXPENSES AND/OR DAMAGES FRANCHISOR HAS INCURRED WILL BE REFUNDED.
- 4. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

See the following state effective date summary page for state effective dates.



## **STATE EFFECTIVE DATES**

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California Effective Date: Effective Date: Hawaii Illinois Effective Date: Indiana Effective Date: Effective Date: Maryland Michigan Effective Date: September 20, 2019 Minnesota Effective Date: New York Effective Date: North Dakota Effective Date: Rhode Island Effective Date: South Dakota Effective Date: Effective Date: Virginia Washington Effective Date:

Effective Date:

Wisconsin

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