

## Massimo Zanetti Beverage Cafes USA, Inc.

JUN 1 8 2013

## FRANCHISOR'S COSTS AND SOURCE OF FUNDS

Department of Corporations
Los Angeles

Disclose franchisor's total costs for performing its pre-opening obligations to provide goods or services in connection with establishing each franchise, including real estate, improvements, equipment, inventory, training and other items stated in the offering

Category	Franchisor's Costs for a Chock Café	Franchisor's Costs for a Segafredo Zanetti EspressoCafé
Real Estate	\$500	\$500
Improvements	\$0	\$0
Equipment	\$0	\$0
Inventory	\$0	\$0
Training	\$3,000	\$4,000
Other (describe)		
Totals	\$ <u>3,500</u>	\$ <u>4,500</u>

2 State separately the sources of all required funds Franchisor's working capital



## FRANCHISE SELLER DISCLOSURE FORM

- 1 List who will solicit, offer or sell franchises for the Franchisor in this state
  - A Name Anthony Bonavia
  - B Business address and telephone number

Massimo Zanetti Beverage Cafes USA, Inc 1200 Court Street Portsmouth, VA 23704 (917) 608-7028

- C Present employer Massimo Zanetti Beverage Cafes USA, Inc
- D Present title National Director of Business Development/Operations
- E Employment or occupation during the past 5 years For each such employment, state the name of the employer, position held, and beginning and ending dates for each such employment

Mr Bonavia serves Massimo Zanetti Beverage Cafes USA, Inc as its National Director of Business Development/Operations, a position he has held since Massimo Zanetti Beverage Cafes USA, Inc 's inception in May 2007



2	State whether any person identified in item 1 above	
A		Has an administrative, criminal or material civil action pending against that person alleging a violation of franchise, antitrust or securities law, or alleging fraud, unfair or deceptive practices, or any comparable allegations?
		YES NOX
		If you answered "yes", please provide
		<ul> <li>Name of the parties</li> <li>Forum, nature and current status of pending action</li> <li>Case or proceeding identification number</li> </ul>
	В	Had during the 10-year period immediately before the disclosure document's issuance date been convicted of or pleaded nolo contendere to a felony charge, or been held liable in a civil action involving an alleged violation of a franchise, antitrust or securities law, or allegations of fraud, unfair or deceptive practices, or comparable allegations
		YES NO X
		If you answered "yes", please provide
		<ul> <li>Name of the parties</li> <li>The forum</li> <li>Case or proceeding identification number</li> </ul>
	С	Is subject to a currently effective injunction or restriction order or decree resulting from a pending or concluded action brought by a public agency and relating to the franchise, or to a Federal, State, or Canadian franchise, securities, antitrust, trade regulation or trade practice law
		YES NO _X
		If you answered "yes", please provide
		<ul> <li>Name of the person</li> <li>Public agency or court</li> <li>Case or proceeding identification number</li> </ul>

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