



## FRANCHISE DISCLOSURE DOCUMENT

## LEMON HEAVEN INTERNATIONAL, INC. a Delaware corporation #104-7311 Vantage Way Delta, B.C., V4G 1C9 Canada (604) 940-0988



www.lemonheaven.com info@lemonheaven.com

As a franchisee, you will operate carts, kiosks, trailers, and/or certain other equipment that we authorize offering freshly squeezed lemonade, freshly squeezed fruit juices, smoothies, cotton candy, sno cones, and other items we authorize using the name "Lemon Heaven" and/or mini donuts, coffee, hot chocolate, iced coffee, tea and other items we authorize using the name "Cin City Donuts".

The total investment necessary to begin operation of a Lemon Heaven Business ranges from \$29,750 to \$174,000 (not including Event Fees/Rent). This includes \$11,000 to \$36,000 that must be paid to the franchisor or its affiliate(s). The total investment necessary to begin operation of a Cin City Donuts Business ranges from \$84,500 to \$216,250 (not including Event Fees/Rent). This includes \$5,000 to \$35,000 that must be paid to the franchisor or its affiliate(s). The high-end estimates for a Cin City Donuts Business include the joint operation of a Lemon Heaven Business.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Franchise Department at Lemon Heaven International, Inc., #104-7311 Vantage Way, Delta, B.C., V4G 1C9, Canada (604) 940-0988.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

**ISSUANCE DATE: March 18, 2016** 



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION WITHIN A 50 MILE RADIUS OF OUR PRINCIPAL PLACE OF BUSINESS (CURRENTLY LOCATED IN DELTA, BRITISH COLUMBIA, CANADA). OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO ARBITRATE WITH US IN DELTA, BRITISH COLUMBIA, CANADA THAN IN YOUR OWN STATE.
- 2. YOU WILL NOT RECEIVE AN EXCLUSIVE TERRITORY. YOU MAY FACE COMPETITION FROM OTHER FRANCHISEES, FROM OUTLETS THAT WE OWN, OR FROM OTHER CHANNELS OF DISTRIBUTION OR COMPETITIVE BRANDS THAT WE CONTROL.
- 3. IF YOU ARE NOT AN INDIVIDUAL, YOUR OWNERS WILL HAVE TO GUARANTEE YOUR OBLIGATIONS AND BE BOUND BY THE PROVISIONS OF THE FRANCHISE AGREEMENT. YOUR SPOUSE AND, IF YOU ARE NOT AN INDIVIDUAL, THE SPOUSES OF YOUR OWNERS, MUST ALSO SIGN A GUARANTY, WHICH PLACES THE SPOUSE'S MARITAL ASSETS AT RISK IF YOUR FRANCHISE FAILS.
- 4. THE FRANCHISOR HAS LIMITED FINANCIAL RESOURCES, WHICH MIGHT NOT BE ADEQUATE TO FUND THE FRANCHISOR'S PRE-OPENING OBLIGATIONS TO EACH FRANCHISEE AND PAY OPERATING EXPENSES.
  - 5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: See the next page for state effective dates.



## STATE EFFECTIVE DATES

The following states require that the disclosure document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This disclosure document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

California Pending

Hawaii Pending

Illinois March 21, 2016

Indiana March 18, 2016

Maryland Pending

Michigan March 18, 2016

Minnesota Pending

New York Pending

North Dakota Pending

Rhode Island Pending

South Dakota March 21, 2016

Virginia Pending

Washington Pending

Wisconsin March 18, 2016

In all other states that do not require registration, the effective date of this disclosure document is the issuance date of March 18, 2016.

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