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MAR **29** 2016

Department of Business Oversight



CITY WIDE FRANCHISE COMPANY, INC.

FRANCHISE

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FRANCHISE DISCLOSURE DOCUMENT





a Kansas corporation 15455 W 100th Terrace Lenexa, KS 66219 866-887-4029 913-888-5151 FAX www gocitywide com franchisesales@gocitywide com

CITY WIDE FRANCHISE COMPANY, INC, ("CITY WIDE") is a franchise system offering commercial janitorial services, commercial janitorial supplies, carpet cleaning, window washing, construction clean-up, blind cleaning, hard surface floor care, pest control, upholstery cleaning, concrete coatings, and other commercial services to a variety of commercial customers, all of which are conducted in the territory in which the Franchisee is designated to operate

The total initial investment necessary to operate a CITY WIDE franchise ranges from \$103,375 and \$186,300 This includes \$62,200 to \$127,200 paid to the franchisor or its affiliate. If you would like to open multiple CITY WIDE franchises, you must pay a Development Fee of \$20,000 for each CITY WIDE franchise that you intend to develop under a Development Agreement.

This Disclosure Document summarizes certain provisions of your franchise agreement, development agreement, and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, us or an affiliate in connection with the proposed franchise sale Note, however, that no governmental agency has verified the information contained in this document

You may wish to receive your Disclosure Document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Jeffrey B Oddo at 15455 W 100th Terrace, Lenexa, KS 66219, 866-887-4029 ext 125

The terms of your contract will govern your franchise relationship Don't rely on this Disclosure Document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP, or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580. You can also visit the FTC's home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

The issue date of this disclosure document is March 15, 2016



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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise Administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise Administrator listed in **Exhibit F** for information about the franchisor or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

- 1 THE FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT PERMIT THE FRANCHISEE TO ARBITRATE AND TO LITIGATE WITH THE FRANCHISOR ONLY IN THE STATE OF KANSAS OUT OF STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST MORE TO MEDIATE WITH THE FRANCHISOR IN KANSAS THAN IN YOUR HOME STATE
- 2 THE FRANCHISE AGREEMENT AND DEVELOPMENT AGREEMENT STATE THAT THE LAW OF THE STATE OF KANSAS WILL GOVERN THE AGREEMENTS AND KANSAS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS
- 3 IF YOU FAIL TO ACHIEVE OUR ANNUAL GROSS REVENUE PER CAPITA, WE MAY REDUCE YOUR TERRITORY, GRANT ADDITIONAL FRANCHISES IN YOUR TERRITORY, OR TERMINATE YOUR FRANCHISE AGREEMENT
- 4 IF YOU FAIL TO MAINTAIN A NET WORTH OF AT LEAST \$100,000, WE MAY TERMINATE YOUR FRANCHISE AGREEMENT
- 5 WE MAY REQUIRE YOUR SPOUSE TO SIGN A PERSONAL GUARANTEE IF WE OFFER YOU FINANCING THIS WILL MAKE YOUR SPOUSE INDIVIDUALLY LIABLE FOR YOUR FINANCIAL OBLIGATIONS UNDER THE AGREEMENT THE GUARANTEE WILL PLACE YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS AT RISK IF YOU FRANCHISE FAILS
- 6 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source is our agent and represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Date See the next page for state effective dates



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