

## FRANCHISE DISCLOSURE DOCUMENT

Cobblestone Hotels, LLC
A Wisconsin Limited Liability Company
980 American Drive
Neenah, Wisconsin 54956
(920) 230-2622
www.staycobblestone.com

Cobblestone Hotels, LLC (the "Franchisor") will allow you to use the Cobblestone Hotel System with a Cobblestone Franchise under a Franchise Agreement with the Franchisor to operate (i) a Cobblestone Hotel, which includes standard guest rooms, (ii) a Cobblestone Hotel and Suites, or (iii) a Cobblestone Inn and Suites, the latter two of which combine standard guest rooms with a significant block of suites in a single hotel or motel property ("guest rooms" and "guest suites" are collectively referred to herein as "Guest Rooms"). The total investment necessary to begin operation of a Cobblestone Franchise is \$1,832,600 to \$6,089,100. This includes an initial franchise fee of \$30,000 that must be paid to the Franchisor.

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your Disclosure Document in another format that is more convenient to you. To discuss the availability of disclosures in different forms, contact the Franchisor at Cobblestone Hotels, LLC, 980 American Drive, Neenah, WI 54956 and (920) 230-2622.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read your entire contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at <a href="www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. The State of Wisconsin has a franchise law that requires a franchisor or its area franchisor to register or file with a state franchise administrator before offering or selling in this state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit B to this Disclosure Document for information about the franchisor or about franchising in your state or in the State of Wisconsin.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOUR BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1. THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY LITIGATION ONLY IN WISCONSIN. OUT-OF-STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO LITIGATE WITH US IN WISCONSIN THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT STATES THAT WISCONSIN LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS YOUR STATE'S LAW. YOU MAY WANT TO COMPARE THESE LAWS. SEE SPECIAL STATE DISCLOSURES IN THE STATE ADDENDA TO THE FRANCHISE AGREEMENT AND DISCLOSURE DOCUMENT.
  - 3. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: February 19, 2013



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## **Exhibits** Exhibit A Application for Cobblestone Hotels, LLC Franchise List of State Agents for Service of Process Exhibit B Exhibit C List of State Administrators Exhibit D **Our Financial Statements** Exhibit E Franchise Agreement State Specific Addenda Exhibit F Tables of Contents of Franchisor's Manuals Exhibit G Exhibit H List of Current Franchisees Exhibit I **Disclosure Document Receipts**

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