



FRANCHISE DISCLOSURE DOCUMENT

Beyond International Co, Ltd a Samoan private limited company Level 2, Lotemau Centre, Vaea Street Apia, Samoa +886-2-2882-1826#1226 coco@coco-tea com http //en coco-tea com

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We offer a franchise to own, operate and promote a distinctive retail store and cafe concept offering bubble tea, brewed tea, coffee, juices, smoothies, other hot and cold beverages, packaged snacks and related products under the "CoCo Fresh Tea & Juice" names and marks For each CoCo Fresh Tea & Juice franchise we offer, the franchisee will own and operate 3 unit stores

The total investment necessary to begin operation your first CoCo Fresh Tea & Juice store ranges from \$285,200 - \$385,800 This includes \$165,000 - \$175,000 that will be paid to the franchisor or its affiliates

If you acquire the right to develop multiple CoCo Fresh Tea & Juice franchises under an area development agreement, you will pay franchisor a development fee based on the population size of the development area you acquire The development fee ranges from \$50,000 to \$260,000 depending on the population of your designated area This fee is payable together with the initial franchise fee for the first franchise The development fee will be paid in addition to any fees incurred under individual franchise agreements that you sign, and will not be credited towards any amounts owed under any Franchise Agreement

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English Read this Disclosure Document and all accompanying agreements carefully You will receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payments to, the franchisor or an affiliate in connection with the proposed franchise sale Note, however, that no government agency has verified the information contained in this document

You may wish to receive your Disclosure Document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Angela Lin at our principal place of operation located at 4F, No 116, Hougang Street, Shilin District, Taipei 111, Taiwan, +886-2-2882-1826#1226, email $\underline{coco@coco-tea com}$

The terms of your contract will govern your franchise relationship Don't rely on this Disclosure Document alone to understand your contract Read all of your contract carefully Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant



Buying a franchise is a complex investment The information in this Disclosure Document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's home page at www ftc gov for additional information Call your state agency or visit your public library for other sources of information on franchising There may also be laws on franchising in your state Ask your state agencies about them

ISSUANCE DATE December 29, 2016



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT

Call the state franchise administrator listed in $\underline{\text{Exhibit } A}$ for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

1 THE AREA DEVELOPMENT AGREEMENT AND FRANCHISE AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION OR LITIGATION IN TAIPEI, TAIWAN (REPUBLIC OF CHINA) OUT OF STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST YOU MORE TO ARBITRATE OR LITIGATE WITH US THAN IN YOUR HOME STATE

2 THE AREA DEVELOPMENT AGREEMENT AND FRANCHISE AGREEMENT STATE THAT NEW YORK LAW GOVERNS THE AREA DEVELOPMENT AGREEMENT AND FRANCHISE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS

3 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

Effective Date See the next page for state effective dates

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