

FRANCHISE DISCLOSURE DOCUMENT

COMPLETE MUSIC, INC.

A Nebraska Corporation 110 North 9th Street Omaha, Nebraska 68102 (402) 339-0001 <u>www.cmusic.com</u> <u>ericm@cmusic.com</u>

Complete Music, Inc. offers individual franchises offering mobile entertainment services which include disc jockey services, videography, and photography services for weddings, company parties, bar/bat mitzvahs, anniversaries and dances of any type.

The total investment necessary to begin operation of a Complete Music business ranges from \$26,350 to \$48,650. This includes \$18,000 to \$42,500 that must be paid to the franchisor or affiliate.

The initial fee varies depending upon the size and population of your designated territory.

TERRITORY	POPULATION	FEE	FEE WITH EXPERIENCE AS DESCRIBED BELOW*
SuperMetroAreas	1,000,000 and up	\$42,500	\$32,500
Metro Areas	500,000 to 1,000,000	\$35,500	\$28,400
Primary Areas	300,000 to 499,999	\$28,500	\$22,800
Mid Size Areas	100,000 to 299,999	\$22,500	\$18,000

*These fees are for franchisees who are currently in the disc jockey service industry with previous annual gross sales exceeding \$50,000, or who have been a Complete Music disc jockey for at least one year during the previous four years.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "<u>A Consumer's Guide to Buying a Franchise</u>", which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW Washington, D.C.20580. You can also visit the FTC's home page at www.ftc.gov for additional information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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FOR USE IN THE STATE OF CALIFORNIA



STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state administrators listed in Exhibit C for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

- 1. THE FRANCHISE AGREEMENT STATES THAT NEBRASKA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 2. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

EFFECTIVE DATE:



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