## FRANCHISE DISCLOSURE DOCUMENT



Francun Inc., a Delaware corporation 315 South Maple Avenue #103 South San Francisco, California 94080 (415) 823-7000- akash@curryupnow.com www.curryupnow.com



The franchise offered is for a "Curry Up Now" restaurant serving an Indian-style cuisine with a twist, such as tikka masala burritos, deconstructed samosas, sexy fries (an Indian-inspired poutine), other signature dishes, appetizers, desserts and beverages. We offer a franchise for a Curry Up Now fast-casual restaurant which will offer beer and wine. We reserve the right to only offer qualified candidates the option of establishing and operating a larger Curry Up Now fast-casual restaurant, which includes a cocktail bar named "Mortar & Pestle". Each restaurant will offer dine-in, take-out, delivery and catering services.

The total investment necessary to begin operation of a Curry Up Now smaller fast-casual restaurant franchise is \$361,500 to \$1,175,500. This includes \$55,000 to \$100,000 that must be paid to the franchisor and/or its affiliates. If you qualify for a Curry Up Now larger fast-casual restaurant franchise, with cocktail bar, the total investment necessary to begin operation of a, is \$658,000 to \$2,752,500. This includes \$65,000 to \$110,000 that must be paid to the franchisor and/or its affiliates. The lower end of the investment required is for a conversion wherein an existing restaurant that matches the design and engineering requirements of a Curry Up Now restaurant is converted to a Curry Up Now restaurant ("2nd Generation").

To enter into a Multi-Unit Operator Agreement, you will commit to develop a minimum of 5 restaurants. If you commit to develop between 5 and 9 restaurants, you will pay a development fee of 100% of the initial franchise fee for 3 restaurants, plus a deposit of 50% of the initial franchise fee for each additional restaurant. If you commit to develop 10 or more restaurants, you will pay a development fee of 100% of the initial franchise fee for 5 restaurants, plus a deposit of 50% of the initial franchise fee for each additional restaurant. The total estimated investment under a Multi-Unit Operator Agreement for 5 restaurant franchises, including the costs to build and equip the first restaurant, is \$483,500 to \$2,875,000. This includes \$160,000 that must be paid to the franchisor and/or its affiliates. The total investment under a Multi-Unit Operator Agreement will vary depending on the number of restaurants to be developed.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive the disclosure document at least 14 calendar days before you sign a binding agreement with or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Akash Kapoor at 315 South Maple Avenue #103, South San Francisco, California 94080 and (415) 823-7000.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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## **How to Use this Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information.

QUESTION	WHERE TO FIND INFORMATION	
How much can I earn?	Item 19 may give you information about	
	outlet sales, costs, profits or losses. You	
	should also try to obtain this information	
	from others, like current and former	
	franchisees. You can find their names and	
	contact information in Item 20 or Exhibit	
	D and Exhibit E.	
How much will I need to invest?	Items 5 and 6 list fees you will be paying	
	to the franchisor or at the franchisor's	
	direction. Item 7 lists the initial	
	investment to open. Item 8 describes the	
	suppliers you must use.	
Does the franchisor have the financial	Item 21 or Exhibit A includes financial	
ability to provide support to my	statements. Review these statements	
business?	carefully.	
Is the franchise system stable, growing	· · · · · · · · · · · · · · · · · ·	
or shrinking?	the number of company-owned and	
	franchised outlets.	
Will my business be the only Curry Up	ly Curry Up Item 12 and the "territory" provisions in	
Now business in my area?	the franchise agreement and multi-unit	
	operator agreement describe whether the	
	franchisor and other franchisees can	
	compete with you.	
Does the franchisor have a troubled	Items 3 and 4 tell you whether the	
legal history?	franchisor or its management have been	
	involved in material litigation or	
	bankruptcy proceedings.	
What's it like to be a Curry Up Now	Item 20, Exhibit D or Exhibit E lists	
franchisee?	current and former franchisees. You can	
	contact them to ask about their	
	experiences.	
What else should I know?	These questions are only a few things you	
	should look for. Review all 23 Items and	
	all Exhibits in this disclosure document to	
	better understand this franchise	
	opportunity. See the table of contents.	



## What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

**Business model can change.** The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions.</u> You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions.** The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor.</u> Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

<u>Renewal.</u> Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

## **Some States Require Registration**

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use agency information in Exhibit I.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the Multi-State Addendum. See the Table of Contents for the location of the Multi-State Addendum.

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