

**FRANCHISE DISCLOSURE DOCUMENT  
SINGLE & MULTI UNIT**

**DEPARTMENT OF CORPORATIONS  
RECEIVED LOS ANGELES OFFICE**

**MAR 26 2012**



Decor&You, Inc.  
A Delaware Limited Liability Company  
900 Main Street South, Building No. 2  
Southbury, Connecticut 06488  
(203) 405-2147  
[www.decorandyou.com](http://www.decorandyou.com)  
[JBritt@FranchiseSource.com](mailto:JBritt@FranchiseSource.com)

The franchisee will operate a Decor&You® business, which offers interior decorating services to residential and commercial customers. We offer single unit Decor&You franchise agreements in a single, non-exclusive territory, and a multi-unit program under an Area Development Agreement.

The total initial investment necessary to begin operation of a DecorDesigner franchise is between \$54,820 to \$62,920. This includes \$32,320 that must be paid to the franchisor or an affiliate.

The total initial investment necessary to begin operation of a Decor&You Area Development business is between \$79,820 and \$87,920, which includes \$57,320 that must be paid to the franchisor or an affiliate for a 5 Unit Area Development Agreement and one Unit Franchise Agreement, \$ 114,820 and \$122,920, which includes \$92,320 that must be paid to the franchisor or an affiliate for a 10 Unit Area Development Agreement and one Unit Franchise Agreement, and \$149,820 and \$157,920, which includes \$127,320 that must be paid to the franchisor or an affiliate for a for a 15 Unit Area Development Agreement.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Judy Britt at 900 Main Street South, Building 2, Southbury, CT 06488, 203-405-2147.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW., Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 12, 2012

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in Exhibit A for information about the franchisor or about franchising in your state.

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.**

Please consider the following **RISK FACTORS** before you buy this franchise:

1. THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT REQUIRE YOU TO RESOLVE DISPUTES WITH US BY MEDIATION, ARBITRATION AND/OR LITIGATION ONLY IN CONNECTICUT. OUT OF STATE MEDIATION, ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO MEDIATE, ARBITRATE AND/OR LITIGATE WITH US IN CONNECTICUT THAN IN YOUR OWN STATE.
2. THE FRANCHISE AGREEMENT AND AREA DEVELOPMENT AGREEMENT STATE THAT CONNECTICUT LAW GOVERNS THE AGREEMENTS AND THIS MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
3. YOUR FRANCHISE BUSINESS HAS NO TERRITORIAL PROTECTION, AND WE HAVE THE RIGHT WITHOUT ANY RESTRICTIONS TO ENGAGE IN ANY AND ALL ACTIVITIES WE AND THEY DESIRE, IN COMPETITION WITH YOUR FRANCHISE.
4. IF YOU FAIL TO ATTAIN AND MAINTAIN MINIMUM ANNUAL REVENUE QUOTAS YOU MAY BE REQUIRED TO PAY MINIMUM ROYALTY FEES BASED ON REVENUE YOU HAVE NOT RECEIVED.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more **FRANCHISE BROKERS** or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

**Effective Date:** See the next page for state effective dates.

**EFFECTIVE DATES**

This document may be given to persons in the following states:

- |             |               |                |
|-------------|---------------|----------------|
| Alabama     | Louisiana     | North Carolina |
| Alaska      | Maine         | Ohio           |
| Arizona     | Massachusetts | Oklahoma       |
| Arkansas    | Mississippi   | Oregon         |
| Colorado    | Missouri      | Pennsylvania   |
| Connecticut | Montana       | South Carolina |
| Delaware    | Nebraska      | Tennessee      |
| Georgia     | Nevada        | Texas          |
| Idaho       | New Hampshire | Vermont        |
| Iowa        | New Jersey    | West Virginia  |
| Kansas      | New Mexico    | Wyoming        |
| Kentucky    |               |                |

This document may be given to persons in the following states ONLY if a registration date is filled in after the name of the state:

**The effective dates of this disclosure document in the states listed below are:**

<b>STATES</b>	<b>EFFECTIVE DATE</b>
California	
Florida	
Hawaii	
Illinois	
Indiana	
Maryland	
Michigan	
Minnesota	
New York	
North Dakota	
Rhode Island	
South Dakota	
Utah	
Virginia	
Washington	
Wisconsin	

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/decor-you>