

## FRANCHISE DISCLOSURE DOCUMENT



### DEL TACO LLC

Aa California limited liability company  
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This Franchise Disclosure Document (the “FDD” or “Disclosure Document”) provides information regarding the operation of a Del Taco restaurant (the “Del Taco Restaurant” or “Restaurant”). A Del Taco Restaurant offers Mexican-American and American cuisine in a quick service setting.

The total initial investment necessary to begin operation of a Del Taco franchise for each type of Restaurant and location offered, excluding the cost to purchase or lease your real estate, but including the initial fees of \$83,700 to \$129,200 (consisting of the \$35,000 initial franchise fee; \$10,000 promotional fee; technical support costs which are estimated to range from \$1,700 to \$3,500; and computer system costs which are estimated to range from \$37,000 to \$42,000) that you must pay to us, ranges from \$859,700 to \$2,116,500 depending on restaurant type and size. See Item 7, “Initial Investment” below for more information on the types and sizes of the various Del Taco franchised Restaurants being offered.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale or grant. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive this Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, please contact the Franchise Development Department at 25521 Commercentre Drive, Suite 200, Lake Forest, California 92630, 949-462-9300.

The terms of your contract will govern your franchise relationship. Do not rely on this Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission (“FTC”). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You also can visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

Your state also may have other laws on franchising. Ask your state agencies about them.

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**How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

<b><u>QUESTION</u></b>	<b><u>WHERE TO FIND INFORMATION</u></b>
<b><u>How much can I earn?</u></b>	<u>Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit I.</u>
<b><u>How much will I need to invest?</u></b>	<u>Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor’s direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.</u>
<b><u>Does the franchisor have the financial ability to provide support to my business?</u></b>	<u>Item 21 or Exhibit B includes financial statements. Review these statements carefully.</u>
<b><u>Is the franchise system stable, growing, or shrinking?</u></b>	<u>Item 20 summarizes the recent history of the number of company-owned and franchised outlets.</u>
<b><u>Will my business be the only Del Taco business in my area?</u></b>	<u>Item 12 and the “territory” provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.</u>
<b><u>Does the franchisor have a troubled legal history?</u></b>	<u>Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.</u>
<b><u>What’s it like to be a Del Taco franchisee?</u></b>	<u>Item 20 or Exhibit I lists current and former franchisees. You can contact them to ask about their experiences.</u>
<b><u>What else should I know?</u></b>	<u>These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this</u>

<u>QUESTION</u>	<u>WHERE TO FIND INFORMATION</u>
	<u>disclosure document to better understand this franchise opportunity. See the table of contents.</u>

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