



## FRANCHISE DISCLOSURE DOCUMENT

### DELTA LIFE ML, LLC

4510 Executive Drive, Suite 330

San Diego, California 92121

(951) 893-1030

[www.deltalifefitness.com](http://www.deltalifefitness.com)

Delta Life Fitness Businesses operate under the name “Delta Life Fitness™” using the Business System. Delta Life Fitness Businesses provide fitness products and services, including fitness classes, personal training, customized workouts, nutrition programs, and related services and products.

The estimated initial investment necessary to begin operation of a franchised Delta Life Fitness business is \$73,650 to \$118,500. This includes a \$15,000 Initial Fee that must be paid to Delta Life ML when you sign the Franchise Agreement. If you enter into an Area Development Agreement, you must pay a Development Fee of \$15,000 for the first Delta Life Fitness business plus \$5,000 for each additional Delta Life Fitness business you agree to open.

This Disclosure Document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, Delta Life ML or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this Disclosure Document.**

The terms of your contract will govern your franchise relationship. Do not rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as “A Consumer’s Guide to Buying a Franchise,” which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission (“FTC”). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC’s home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Donald Wollan, Delta Life ML’s President, 4510 Executive Drive, Suite 330, San Diego, California 92121, telephone (951) 893-1030.

Issuance Date of this Franchise Disclosure Document: December 22, 2016

## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling franchises in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in the State Agency Exhibit for information about Delta Life Fitness ML, LLC or about franchising in your state.

**MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.**

Please consider the following **RISK FACTORS** before you buy this franchise:

**THE FRANCHISE AGREEMENT PERMITS YOU TO SUE, ARBITRATE OR MEDIATE WITH DELTA LIFE ML, INC. ONLY IN THE STATE OF CALIFORNIA. OUT OF STATE LITIGATION, ARBITRATION OR MEDIATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO SUE, ARBITRATE OR MEDIATE WITH DELTA LIFE ML, INC. IN THE STATE OF CALIFORNIA THAN IN YOUR HOME STATE.**

**THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

Delta Life ML may use the services of one or more **FRANCHISE BROKERS** or referral sources to assist it in selling its franchise. A franchise broker or referral source represents Delta Life ML, not you. Delta Life ML pays this person a fee for selling the franchise or referring you to Delta Life ML. You should be sure to do your own investigation of the franchise.

### **EFFECTIVE DATE FOR THE FOLLOWING STATE**

**CALIFORNIA:** \_\_\_\_\_

**DELTA LIFE ML, LLC  
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- A - Financial Statements
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- D - Sample Release
- E - Franchisee Questionnaire
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This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/delta-life-fitness>