

## FRANCHISE DISCLOSURE DOCUMENT



DIESEL BARBERSHOP FRANCHISING, LLC

A Texas Limited Liability Company 431 Keisler Drive, Suite 201 Cary, North Carolina 27518 (919) 977-9517 www.dieselbarbershop.com

We offer qualified individuals and entities a franchise for the right to independently own and operate a distinctive retail hair care outlet that operates under the DIESEL BARBERSHOP mark and features haircutting and grooming, coloring and barbering services provided to clients by a staff of trained, licensed professionals (each, a "Shop" or "Franchised Business"). We also offer qualified parties the right to own and operate multiple Shops within a designated market area that we designate.

The total investment necessary to begin operation of a single Shop ranges from \$336,500 to \$413,500. This includes \$44,200 to \$56,400 that must be paid to us or our affiliates.

The total investment necessary to operate multiple Shops under our form of area development agreement depends on the number of franchises we grant you the right to open. The total investment necessary to enter into a development agreement for the right to develop: (i) three (3) Shops is \$411,500 to \$478,500, which includes a \$115,000 development fee that is paid to us and your total investment to begin operation of your initial Shop; (ii) five (5) Shops is \$446,500 to \$513,500, which includes a \$150,000 development fee that is paid to us and your initial Shop; and (iii) ten (10) Shops is \$521,500 to \$588,500, which includes a \$225,000 development fee that is paid to us and your total investment to begin operation of your initial Shop.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact us at 431 Keisler Drive, Suite 201, Cary, North Carolina 27518 or (919) 977-9517.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTCHELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

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There may also be laws on franchising in your state. Ask your state agencies about them.

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## How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

| QUESTION                                    | WHERE TO FIND INFORMATION                         |
|---|---|
| How much can I earn?                        | Item 19 may give you information about outlet     |
|   | sales, costs, profits or losses. You should also  |
|   | try to obtain this information from others, like  |
|   | current and former franchisees. You can find      |
|   | their names and contact information in Item 20    |
|   | or Exhibit F.                                     |
| How much will I need to invest?             | Items 5 and 6 list fees you will be paying to the |
|   | franchisor or at the franchisor's discretion.     |
|   | Item 7 lists the initial investment to open. Item |
|   | 8 describes the suppliers you must use.           |
| Does the franchisor have the financial      | Item 21 or Exhibit D include financial            |
| ability to provide support to my business?  | statements. Review these statements carefully.    |
| Is the franchise system stable, growing, or | Item 20 summarizes the recent history of the      |
| shrinking?                                  | number of company-owned and franchised            |
|   | outlets.  |
| Will my business be the only Diesel         | Item 12 and the "territory" provisions in the     |
| Barbershop business in my area?             | franchise agreement describe whether the          |
|   | franchisor and other franchisees can compete      |
|   | with you.   |
| Does the franchise have a troubled legal    | Items 3 and 4 tell you whether the franchisor     |
| history?                                    | or its management have been involved in           |
|   | material litigation or bankruptcy proceedings.    |
| What's it like to be a Diesel Barbershop    | Item 20 or Exhibit F list current and former      |
| franchisee?                                 | franchisees. You can contact them to ask about    |
|   | their experiences.                                |
| What else should I know?                    | These questions are only a few things you         |
|   | should look for. Review all 23 Items and all      |
|   | Exhibits in this disclosure document to better    |
|   | understand this franchise opportunity. See the    |
|   | table of contents.                                |

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