



## FRANCHISE DISCLOSURE DOCUMENT

DryJect Management, LLC 307 Lincoln Avenue Hatboro, Pennsylvania 19040 Phone: 1-215-444-0310

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The Franchisor is offering a patented, unique and exclusive natural grass aeration service. This service allows customers to have smooth, playable surfaces when aeration holes are filled with sand or soil amendments. This technology provides greater customer satisfaction and eliminates costs associated with alternative technologies.

The total investment necessary to begin operation of a DryJect Franchised Business is \$42,165 to \$209,000. This includes the initial fee of \$137,350 which must be paid to the franchisor and its affiliate.

This Disclosure Document summarizes provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in the document.** 

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, John Paddock, DryJect Management, LLC, 307 Lincoln Avenue, Hatboro, Pennsylvania 19040, Telephone: 215-444-0310.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure to an advisor like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising such as "A Consumer Guide to Buying a Franchise", which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, DC 20580. You can also visit the FTC's home page at <a href="https://www.ftc.gov">www.ftc.gov</a> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance date: April 30, 2018



## STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise:

- 1. EXCEPT FOR CERTAIN CLAIMS, THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION ONLY IN PENNSYLVANIA. OUT-OF-STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ARBITRATE WITH US IN PENNSYLVANIA THAN IN YOUR OWN STATE.
- 2. THE FRANCHISE AGREEMENT PERMITS YOU TO SUE US ONLY IN PENNSYLVANIA. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST YOU MORE TO SUE US IN PENNSYLVANIA THAN IN YOUR HOME STATE.
- 3. THE FRANCHISE AGREEMENT STATES THAT PENNSYLVANIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU WANT TO COMPARE THESE LAWS. PLEASE REFER TO THE STATE-SPECIFIC ADDENDA AND RIDERS THAT ARE ATTACHED AS EXHIBITS I AND J TO THE DISCLOSURE DOCUMENT FOR DETAILS.
- 4. THE FRANCHISE AGREEMENT GRANTS FRANCHISEE A NON-EXCLUSIVE TERRITORY AS FRANCHISOR RESERVES THE RIGHT TO SERVICE OR HAVE ANOTHER FRANCHISEE SERVICE NATIONAL OR CERTAIN ACCOUNTS IN FRANCHISEE'S DESIGNATED TERRITORY, IF FRANCHISEE OPTS NOT TO SERVICE THE ACCOUNT. FRANCHISOR FURTHER RESERVES FOR ITSELF AND ITS AFFILIATE THE RIGHT TO GRANT A FRANCHISE UNDER A DIFFERENT TRADE NAME WITHIN FRANCHISEE'S DESIGNATED TERRITORY.
- 5. IF YOUR FRANCHISE FAILS, BOTH YOU AND YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS, INCLUDING YOUR HOME, COULD BE LOST, IF YOU LIVE IN A COMMUNITY PROPERTY STATE.
- 6. THE FRANCHISOR'S FINANCIAL CONDITION, AS REFLECTED IN ITS FINANCIAL STATEMENTS (SEE ITEM 21), CALLS INTO QUESTION THE FRANCHISOR'S FINANCIAL ABILITY TO PROVIDE SERVICES AND SUPPORT TO YOU.



## 7. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Effective Date: See the next page for state effective dates.

(FOR STATE ADDENDA AND RIDERS, SEE EXHIBITS I AND J)

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