

ECO-SAFE PEST CONTROL FRANCHISE DEVELOPMENT, LLC

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Business Oversight



ēco-safe Pest Control
THE COMPANY WITH THE ECO-CONSCIENCE

**CALIFORNIA
FRANCHISE DISCLOSURE DOCUMENT**

August 19, 2015

FRANCHISE DISCLOSURE DOCUMENT



ECO-SAFE PEST CONTROL FRANCHISE DEVELOPMENT, LLC
(A Texas Limited Liability Company)
10120 Monroe Drive
Dallas, TX 75229
(214) 358-5201
Donnie@EcoSafePest.com
www.EcoSafePest.com

The franchise described is known as “Eco-Safe Pest Control Franchise Development, LLC ” Eco-Safe Pest Control Franchise Development, LLC is involved in the business of providing environmentally sound Pest and Termite Management Programs to residential and commercial consumers through effective use of Organic Pest Management Products

The total investment necessary to begin operation of an Eco-Safe Pest Control Franchise Development, LLC franchise is \$41,750 to \$108,050 This includes either \$24,750, \$29,750, or \$37,250 depending on the size of your chosen territory that must be paid to the Franchisor or Affiliate

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale **Note however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you To discuss the availability of disclosures in different formats, contact Donnie Allen at 10120 Monroe Drive, Dallas, TX 75229, email at Donnie@EcoSafePest.com or telephone him at (214) 358-5201

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as “A Consumer's Guide to Buying a Franchise,” which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580 You can also visit the FTC's home page at www.ftc.gov for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

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CALIFORNIA COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT**

Call the state franchise administrator listed in Exhibit H for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following **RISK FACTORS** before you buy this franchise

- 1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY MEDIATION OR LITIGATION ONLY IN WILLIAMSON COUNTY, TEXAS. OUT-OF-STATE MEDIATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT ALSO COSTS YOU MORE TO MEDIATE OR LITIGATE WITH US IN TEXAS THAN IN YOUR OWN STATE.
- 2 THE FRANCHISE AGREEMENT REQUIRES THAT TEXAS LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.
- 3 OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT AT WWW.DBO.CA.GOV.
- 4 ANYONE WHO OWNS A FIVE PERCENT (5%) OR GREATER INTEREST IN THE FRANCHISE MUST EXECUTE A PERSONAL GUARANTEE. THIS REQUIREMENT PLACES THE PERSONAL ASSETS OF THE FRANCHISE OWNER(S) AT RISK.
- 5 OUR AUDITED FINANCIAL STATEMENTS DATED DECEMBER 31, 2014 REFLECT THAT CURRENT LIABILITIES EXCEED CURRENT ASSETS BY \$35,060. THIS MAY ENTAIL ADDITIONAL RISK OF FINANCIAL LOSS AND YOU MAY WANT TO TAKE THIS INTO CONSIDERATION WHEN MAKING A DECISION TO PURCHASE THIS FRANCHISE OPPORTUNITY.
- 6 THE FRANCHISEE WILL BE REQUIRED TO MAKE AN ESTIMATED INITIAL INVESTMENT RANGING FROM \$41,750 - \$108,050. THIS AMOUNT EXCEEDS THE FRANCHISOR'S STOCKHOLDER'S EQUITY OF \$(35,060) AS OF DECEMBER 31, 2014.
- 7 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

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