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FRANCHISE DISCLOSURE DOCUMENT 2018 NOV 26 AM 11 12

Enviro-Master International Franchise, LLC  
5200 77 Center Drive, Suite 500  
Charlotte, NC 28217  
[www.enviro-master.com](http://www.enviro-master.com)

Enviro-Master International Franchise, LLC provides restroom hygiene, drain line management, paper, and chemical products and services to customers that include restaurants, fast food, hotels schools and other types of commercial establishments

The total investment necessary to begin operation of an Enviro-Master franchise is estimated to be between \$172,300 and \$298,700 This includes \$66,200 to \$111,200 in initial fees paid to Enviro-Master International Franchise, LLC

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all agreements carefully You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the Enviro-Master or an affiliate in connection with the proposed franchise sale **Note, however, that no government agency has verified the information contained in this document**

**You may wish to receive your disclosure documents in another format that is more convenient for you To discuss the availability of disclosure in different formats, contact Enviro-Master at 5200 77 Center Drive, Suite 500 Charlotte, NC 28217, (704) 302-1016**

The terms of your contract will govern your franchise relationship Do not rely on the disclosure document alone to understand your contract Read all of your contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or an accountant Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

Issued February 27, 2018, as updated November 19, 2018

In all other states, the effective date of this Disclosure Document is the issuance date of February 27, 2018, as updated November 19, 2018

Some of the states listed above require that we give you additional disclosures. The additional required disclosures for these states are in **Exhibit J** to this Disclosure Document.

## **Applicable Regulations**

You must comply with federal, state, and local health and environmental safety regulations concerning the proper handling and cleaning fluids, and other products used in the business. In addition, you will have to comply with federal, state, and local laws applicable to most businesses generally like workers' compensation, business licensing and taxation. You should investigate the application of these laws further.

## **ITEM 2**

### **BUSINESS EXPERIENCE**

#### **Patrick Swisher CEO/President**

May 2009 to 2013, CEO and President of Enviro-Master Service, LLC, November 2010 to 2013, CEO and President of Enviro-Master Franchise, LLC, December 30, 2013 to present, CEO and President of Enviro-Master International Franchise, LLC. All positions are in Charlotte, NC.

#### **Larry Rushing Director of Franchise Development**

February 2012 to December 2013, Collections Agent, Vision Financial, Maryland Heights, MO, March 2014 to October 2018, Franchise Development Manager, Acti-Kare, Tampa, Florida, October 2018 to present, Director of Franchise Development, Enviro-Master International Franchise, LLC, Charlotte, NC. All positions were in Maryland Heights, MO, Tampa, FL and Charlotte, NC, respectively.

#### **~~Scott Warren Senior VP of Franchise Development~~**

~~October 2012 to September 2013, Licensed Realtor, Sunrise Realty Network, Ft. Myers, FL, September 2013 to December 2013, Senior VP to Franchise Development, Enviro-Master Franchise, Charlotte, NC, 2014 to present, Senior VP of Franchise Development, Enviro-Master International Franchise, LLC, Charlotte, NC. All positions were in Naples, FL, Ft. Myers FL and Charlotte, NC, respectively.~~

#### **Tod Bierling COO**

2010 to August 2015, Director of Field Sales and Service Training, Swisher Hygiene, August 2015 to 2016, Senior VP Franchise Sales Support, Enviro-Master International Franchise, 2016 to present, COO, Enviro-Master International Franchise, LLC. All positions were in Charlotte, NC.

#### **Rick Bridger CFO**

April 2013 to May 2017, CFO, ELGI Compressors, Inc /Patton's Inc /Patton's Medical, June 2017 to present, CFO, Enviro-Master International Franchise, LLC. All positions were in the Charlotte, NC area.

#### **Amy Simpson Senior VP Franchise Administration and Communication**

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