

# ENVIRONMENT CONTROL BUILDING MAINTENANCE COMPANY

## FRANCHISE DISCLOSURE DOCUMENT FOR INDIANA

A California Corporation

d/b/a Environment Control  
Franchisor (referred to as "EC" throughout this document)

Street Address:

6525 North Mineral Drive  
Coeur d'Alene, ID 83815-8788

Mailing Address:

P.O. Box 2000  
Hayden, ID 83835-2000

Phone: (208) 772-8200

Fax: (208) 772-6045

Contacts:

Jeff LaBenne	(Ext. 148 or jeff@environmentcontrol.com)
Doug Kraft	(Ext. 124 or doug@environmentcontrol.com)
Jim Hennessy	(Ext. 117 or jim@environmentcontrol.com)

Website: [www.environmentcontrol.com](http://www.environmentcontrol.com)

Franchise Sales Website: [www.ecfranchise.com](http://www.ecfranchise.com)

**Service Marks:**

1. Environment Control
2. It's About Lives
3. Environment Control  
A Building Service Company

**Trademark Logo:**



The franchise consists of an exclusive territory in which a building maintenance service is operated under the name of Environment Control.

A Franchisee has the option of selecting one of three franchise systems. The total investment necessary to begin operation of a "**Metropolitan**" Environment Control franchise is \$70,000. This includes \$70,000 that must be paid to us or our Affiliate. The total investment necessary to begin operation of a "**Community**" Environment Control franchise is \$60,000. This includes \$60,000 that must be paid to us or our Affiliate. The total investment necessary to begin operation of a "**Local**" Environment Control franchise is \$50,000. This includes \$50,000 that must be paid to us or our Affiliate.

This Disclosure Document summarizes certain provision of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the Franchisor or any Affiliate in connection with the proposed franchise sale. **Note: However, no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Jeff LaBenne (Ext. 148), Doug Kraft (Ext. 124), or Jim Hennessy (Ext. 117) at (208) 772-8200, or at 6525 North Mineral Drive, Coeur d'Alene, Idaho 83815-8788.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make the decision that is best for you up your mind. More information on franchising such as "A Consumer's Guide to Buying a Franchise" that can help you understand how to use this disclosure document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at [www.ftc.gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: July 11, ~~2019~~2020

## HOW TO USE THIS FRANCHISE DISCLOSURE DOCUMENT

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

<u>QUESTION</u>	<u>WHERE TO FIND INFORMATION</u>
<u>How much can I earn?</u>	<u>Item 19 may give you information about sales, costs, profits or losses of presently operated franchises. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20.</u>
<u>How much will I need to invest?</u>	<u>Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.</u>
<u>Does the franchisor have the financial ability to provide support to my business?</u>	<u>Exhibit A includes financial statements for Franchisor. Review these statements carefully.</u>
<u>Is the franchise system stable, growing or shrinking?</u>	<u>Item 20 summarizes the recent history of the number of company-owned and franchised EC Franchises.</u>
<u>Will my business be the only Environment Control business in my area</u>	<u>Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.</u>
<u>Does the franchisor have a troubled legal history?</u>	<u>Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.</u>
<u>What's it like to be an Environment Control franchise?</u>	<u>Item 20 lists current and former franchisees. You can contact them to ask about their experiences.</u>
<u>What else should I know?</u>	<u>These questions are only a few things you should look for. Review all 23 items and all exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.</u>

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/environment-control>