



**FRANCHISE DISCLOSURE DOCUMENT
FAZOLI'S FRANCHISING SYSTEMS, LLC**

A Delaware limited liability company
2470 Palumbo Drive
Lexington, Kentucky 40509
(859) 268-1668
www.ownafazolis.com
www.fazolis.com

With this Franchise Disclosure Document (this "Disclosure Document"), Fazoli's Franchising Systems, LLC is offering a franchise to operate a Fazoli's® restaurant. This offer covers the following types of Fazoli's restaurants: (1) a freestanding restaurant typically located on shopping center out parcels; (2) smaller in-line end-cap unit locations in shopping centers; (3) a "Nontraditional Location" at venues such as colleges and universities, airports and casinos; and (4) a Delivery-Only "Ghost Kitchen".

The total investment necessary to begin operation of a freestanding Fazoli's restaurant, excluding the cost to purchase or lease your real estate and improvements, ranges from \$689,000 to \$1,948,818. This includes the \$40,000 Franchise Fee that is required, except under one of the current expansion plans, and the \$7,500 pre-opening and opening advertising fees that you must pay to us or our affiliates.

The total investment necessary to begin operation of an in-line end-cap Fazoli's restaurant, excluding the cost to purchase or lease your real estate and improvements, ranges from \$506,750, to \$1,528,818. This includes the \$40,000 Franchise Fee that is required, except under one or more of the current expansion plans, and the \$7,500 pre-opening and opening advertising fee that you must pay to us or our affiliates.

The total investment necessary to begin operation of a Fazoli's restaurant in a Nontraditional Location ranges from \$466,750 to \$650,000 (based on the one location opened). This includes the \$15,000 Franchise Fee that you must pay to us or our affiliates. We may from time to time enter into an Area Development Agreement for Nontraditional Locations in a form similar to that attached as Exhibit J, under which the Franchise Fee is \$10,000 for franchisees who commit to construct and open three (3) Nontraditional locations.

The total investment necessary to begin operation of a Fazoli's Delivery-Only Location ranges from \$350,000 to \$650,000 (figures based on current industry costs of similar businesses). This includes the \$15,000 Franchise Fee that you must pay to us or our affiliates.

In some cases, we may offer a Franchise Agreement for a specific location being developed or operated by us, or an affiliate, or formerly operated by an affiliate. The terms of those offers vary on a transaction basis.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive this Disclosure Document in another format that is more convenient for you. To discuss this availability of disclosures in different formats, please contact the Franchise Department at 2470 Palumbo Drive, Lexington, Kentucky 40509, 859-268-1668.

The terms of your contract will govern your franchise relationship. Don't rely on this Disclosure Document alone to understand your contract. Read the entire contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You also can visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

Your state also may have other laws on franchising. Ask your state agencies about them.

The issuance date of this Disclosure Document is JUNE 30, 2021.

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit A for information about the franchisor, or about franchising in your state.

Please consider the following RISK FACTORS before you buy this franchise:

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US IN KENTUCKY. OUT OF STATE LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO LITIGATE WITH US IN KENTUCKY THAN IN YOUR HOME STATE.

THE FRANCHISE AGREEMENT STATES THAT KENTUCKY LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.

THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

Brokers: In certain circumstances, we use the services of one or more FRANCHISE BROKERS or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

Effective Dates: Please see the following page for the respective state effective dates.

This is a document preview downloaded from FranchisePanda.com. The full document is available for free by visiting: <https://franchisepanda.com/franchises/fazolis>