


FRANCHISE DISCLOSURE DOCUMENT

 <p>FirstLight HOME CARE</p>	<p>FirstLight Home Care Franchising, LLC An Ohio Limited Liability Company 7870 East Kemper Road, Suite 440 Cincinnati, OH 45249 (513) 766-8402 <u>www.firstlighthomecare.com</u></p>
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The franchisee will receive a franchise and license to own and operate a FirstLight Home Care business, providing non-medical care services to individuals 18 years of age or older, needing assistance with personal care, as well as those requiring companion care, dementia care, and assistance with the activities of day-to-day life, for an initial term of 10 years with the right, on payment of a renewal fee and compliance with other conditions, to renew for additional successive 10-year renewal terms.

The total investment necessary to begin operation of a FirstLight Home Care franchised business is \$110,881-\$167,876. This includes the \$48,000 that must be paid to the franchisor or its affiliates.

The total investment necessary to convert your existing, independent, non-medical in-home care business to a FirstLight Home Care franchise ranges from \$28,425-\$60,117. This includes the conversion franchise fee of up to \$21,750 that must be paid to the franchisor or its affiliates.

The total investment necessary to begin operation of a FirstLight Home Care area development business having an area development schedule of 2 units will range from \$134,881-\$191,876. This includes the \$72,000 that must be paid to the franchisor or its affiliates.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact our franchise administration department at 7870 East Kemper Road, Suite 440, Cincinnati, Ohio 45249 and (513) 766-8402.

The terms of your contract will govern your franchise relationship. Do not rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Date of Issuance: April 30, 2019

FirstLight Home Care Franchising, LLC 2019 FDD

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STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. **REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.**

Call the state franchise administrator listed in Exhibit I for information about the franchisor or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following **RISK FACTORS** before you buy this franchise:

1. **THE FRANCHISE AGREEMENT REQUIRES YOU TO MEDIATE OR ARBITRATE WITH US ONLY IN THE STATE OF OHIO. OUT-OF-STATE MEDIATION OR ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT. IT MAY ALSO COST YOU MORE TO MEDIATE OR ARBITRATE WITH US IN OHIO THAN IN YOUR HOME STATE.**
2. **THE FRANCHISE AGREEMENT STATES THAT OHIO LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW. YOU MAY WANT TO COMPARE THESE LAWS.**
3. **IF YOU FAIL TO OPEN YOUR BUSINESS WITHIN 75 DAYS AFTER THE EFFECTIVE DATE OF THE FRANCHISE AGREEMENT, THE FRANCHISOR MAY TERMINATE YOUR FRANCHISE AGREEMENT AND YOU WILL LOSE YOUR INVESTMENT.**
4. **YOU MUST MAKE MONTHLY ROYALTY PAYMENTS BASED ON A MONTHLY PERFORMANCE REVENUE LEVEL, EVEN IF YOU HAVE NO EARNINGS. IF YOU FAIL TO MAKE THESE PAYMENTS, THE FRANCHISOR COULD TERMINATE YOUR AGREEMENT AND YOU COULD LOSE YOUR INITIAL INVESTMENT.**
5. **YOUR SPOUSE MAY BE REQUIRED TO SIGN A PERSONAL GUARANTEE MAKING YOUR SPOUSE INDIVIDUALLY LIABLE FOR THE FINANCIAL OBLIGATIONS UNDER THE AGREEMENT. THE GUARANTY WILL PLACE YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS AT RISK IF YOUR FRANCHISE FAILS.**
6. **THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.**

We may use the services of one or more **FRANCHISE BROKERS** or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should be sure to do your own investigation of the franchise.

State registration effective dates are listed on the following page.

FIRSTLIGHT HOME CARE FRANCHISING, LLC STATE REGISTRATIONS

This Disclosure Document is registered, on file, exempt from registration, or otherwise effective in the following states with franchise registration and disclosure laws:

STATE	EFFECTIVE DATE
California	
Hawaii	
Illinois	
Indiana	
Kentucky	March 16, 2010
Maryland	
Michigan	
Minnesota	
Nebraska	April 19, 2010
New York	
North Dakota	
Rhode Island	
South Dakota	
Utah	
Virginia	
Washington	
Wisconsin	

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