

FRANCHISE DISCLOSURE DOCUMENT



FUSA, INC
(a California corporation)
11555 Sorrento Valley Road, Suite 201
San Diego, CA 92121
(858) 433-3963
[www fixauto com](http://www.fixauto.com)

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Department of
Business Oversight

FUSA, Inc grants you the right to establish and operate a FIX AUTO® collision repair shop specializing in auto body repair work and related services

The total initial investment necessary to begin operations of an FIX AUTO® franchised business ranges from \$152,700 to \$3,059,000. This amount includes \$5,000 to \$10,000 that must be paid to the franchisor and/or its affiliates as an initial franchise fee.

This disclosure document summarizes certain provisions of your Franchise Agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Franchise Development Officer, at FUSA, Inc., 11555 Sorrento Valley Road, Suite 201, San Diego, CA 92121 and (858) 342-9213.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "[A Consumer's Guide to Buying a Franchise](#)," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D C 20580. You can also visit the FTC's home page at [www ftc gov](http://www.ftc.gov) for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date April 14, 2015, as Amended October 14, 2015

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Documents be registered or filed with the state or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

STATE	EFFECTIVE DATE
California	<u>April 27, 2015, and as amended</u>
Hawaii	
Illinois	<u>April 24, 2015, and as amended</u>
Indiana	
Maryland	
Michigan	
Minnesota	
New York	
North Dakota	
Rhode Island	
South Dakota	
Virginia	
Washington	<u>June 11, 2015, and as amended</u>
Wisconsin	

In all other states, the effective date of this Franchise Disclosure Document is April 14, 2015, and as Amended October 14, 2015

ITEM 6 OTHER FEES

Type of Fee	Amount	Due Date	Remarks
Base Fee ¹	\$1,500 for Annual Gross Sales ² < 1 5M \$2,000 for Annual Gross Sales of 1 5M – 2 5M \$2,500 for Annual Gross Sales > 2 5M	Payable monthly on or before the 22 nd day of each calendar month (Billed by Monthly Invoice)	Amount of fee depends on your annual sales volume The fee will be discounted according to your use of certain Preferred Suppliers ³
Call Center and Member Services	\$25 - \$900 per month	On or before the 22 nd day of each calendar month (Billed by Monthly Invoice)	The amount you pay will be determined by the number of services you elect to receive Certain services are required This fee will be discounted based on your use of Preferred Suppliers ⁴
<u>Central Review Estimate Auditing⁵</u>	<u>\$25 - \$1,250 per month</u>	<u>On or before the 22nd day of each calendar month</u> <u>(Billed by Monthly Invoice)</u>	<u>The amount you pay will be determined by the number of estimates that our Fix Claims Solution team audits based on your request</u>
Fix Claims Solutions ("FCS") Service Fee ^{5g}	\$30 - \$10,000	On or before the 22 nd day of each calendar month (Billed by Monthly Invoice)	This service fee is used for the administration of claims delivered through national agreements held by us with insurance carriers and will vary depending upon the volume of work provided to you and your performance in the program
Advertising Fee	75% of Gross Sales (Max \$950 per month) ^{6z}	On or before the 22 nd day of each calendar month (Billed by Monthly Invoice)	The fee covers your local marketing program
Regional/ National Marketing Campaigns	Varies (Annual amount not to exceed \$10,000, without either a majority vote of	As incurred	From time to time, your region may elect by a vote of the majority franchisees to conduct additional, unbudgeted advertising You will be

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